

PostNord AB (publ)

Interim Report January-March 2011

- **Net sales** totaled SEK 10,032m (10,918), down 3% excluding currency changes
- **Operating profit** totaled SEK 420m (532), down 8% excluding structural and currency changes
- **Profit before tax** totaled SEK 447m (542)
- **Net profit** totaled SEK 344m (422)
- **Return on equity**, rolling 12-month, was 8 (18) %
- **The equity-assets ratio** was 46 (46) % at the end of the period
- **Acquisition of Eek Transport AS**, one of the ten largest suppliers of transport and logistics services in Norway
- The group has changed its name from Posten Norden to **PostNord AB (publ)**

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Financial calendar

Interim Report January-June 2011	August 30, 2011
Interim Report January-September 2011	November 9, 2011
Year-end Report 2011	February 2012
Annual Report and Sustainability Report 2011	March 2012

Mission

PostNord connects people and businesses reliably, efficiently and on time.

Vision

PostNord delivers world-class communication and logistics solutions to satisfied customers.

PostNord develops strong, profitable international logistics and information logistics operations through ownership, partnership and collaboration.

PostNord is an attractive, stimulating workplace with committed, motivated employees.

PostNord is an environmentally correct choice for its customers.

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Every care has been taken in the translation of this interim report. In the event of discrepancies, however, the Swedish original will supersede the English translation.

Countering reduced sales and lower earnings with business development and cost adjustments

SEK m, unless otherwise specified	Jan-Mar 2011	Jan-Mar 2010	Change		Jan-Dec 2010
Net sales	10,032	10,918	-886	-8% ¹	41,669
Expenses	-9,652	-10,440	788	-8%	-40,589
Operating profit (EBITDA)	833	1,006	-173	-17%	3,292
Operating profit (EBIT)	420	532	-112	-21% ²	1,375
Net financial items	27	10	17		-27
Profit before tax	447	542	-95	-18%	1,348
Net profit	344	422	-78	-18%	1,031
Balance sheet total, end of period	25,946	28,875	-2,929	-10%	25,783
Cash and cash equivalents, end of period	3,500	4,814	-1,314	-27%	3,640
Equity, end of period	12,015	13,222	-1,207	-9%	11,753
Net financial position excl. pensions, end of period	2,191	3,149	-958	-30%	2,354
Cash flows from operating activities	172	133	39	29%	1,824
Operating margin (EBITDA), %	8.3	9.2	-0.9		7.8
Operating margin (EBIT), %	4.2	4.9	-0.7		3.3
ROE, rolling 12-month, %	8	18 ³	10		8
Equity-Assets ratio, end of period, %	46	46	0		46
Average number of employees	42,189	44,582	-2,393	-5%	44,060

1 Net sales decreased 3% for the period Jan-Mar 2011, excluding currency changes.

2 Operating profit decreased 8% for the period Jan-Mar 2011, excluding structural and currency changes.

3 Includes capital gain of SEK 2,002m from the sale of Post Danmark A/S's shares in Belgian bpost (formerly De Post-La Poste) in July 2009.

Message from the CEO

The continued strong Swedish economic recovery is reflected in PostNord's volumes for and income from non-priority mail and UDM, as well as in the logistics operations in Sweden. The continued weakness of the Danish economy, combined with heavy competition, had a negative impact on Danish operations. Overall, the group's net sales fell during the quarter due to the strong Swedish krona and the prevailing competition for mail from digital alternatives and other market players in both Sweden and Denmark.

Our Danish mail operations report a significant and accelerated drop in volumes as well as reduced income, reflecting a wave of a communication digitalization on the part of government authorities and large companies in Denmark. The provisions of the new Danish Postal Act allow Breve Danmark to use a new, more diversi-

fied price model that more closely links price to production cost, and also improves efficiency potential.

The group continued to reduce costs during the quarter, but this did not entirely compensate for the downward trend in sales. PostNord is therefore reporting a decline in operating profit for the first quarter. The operating margin fell to 4.2 percent.

With the Nordic region as its home market, PostNord will be the leading communication and logistics operator in Northern Europe. Following the successful implementation of the merger of Post Danmark A/S and Posten AB, we are now developing the group's long-term strategy to achieve this goal.

To meet the market changes, we are focusing on business and service development. We will continue to actively develop the underlying business. PostNord will also demonstrate the power of innovation and will grow where we see opportunities to develop new, profitable business. We will involve ourselves in partnerships or make acquisitions where we see that we can strengthen our offer or our position.

The acquisition of Eek Transport that we are announcing today is a step in this direction. Through the acquisition, we are complement-

ing our operations in Norway as well as strengthening our position and our opportunities in the Norwegian logistics market.

The market trend and the group's earnings for the first quarter of the year also illustrate the importance of continued, sweeping cost adjustments to counter the major and rapid changes and to improve profitability.

Lars Idermark

Highlights

A new Postal Act came into effect in Denmark on **January 1, 2011**. The new law contains provisions for free competition and the securing of universal postal service obligations by Post Danmark A/S. The law also establishes conditions that allow Post Danmark to continue its commercial operations as supplier of the universal mail service. Improved conditions within selected high cost areas open up for higher efficiency. As a result of the new law, Post Danmark introduced a more market-oriented and differentiated pricing system for different franking formats as of April 1, 2011. The new price structure increases the correlation between price and cost for different franking formats.

On January 19, 2011 the group announced the signing of its agreement with ICA, Coop and Axfood to expand its partner outlet collaboration in Sweden. Through the agreement, the group will strengthen its partner outlet network in grocery stores. The agreement covers a five-year period and aims to further improve access to postal services and the quality of customer service.

On February 3, 2011 the group announced the signing of its agreement with Volvo Cars and Volvo Parts in Volvo Group. The agreement covers the supply of spare parts to shops and retailers. Existing agreements for Sweden and Finland were simultaneously renewed. The agreements represent a total of approximately SEK 100m per year and run through 2013.

Lars Idermark assumed the post of President and CEO **on March 1, 2011**. Mr. Idermark previously served as President and CEO of the Swedish Cooperative Union (KF). He succeeds Lars G Nordström.

On March 24, 2011 the group announced the signing of a new framework agreement with 70 municipalities, six county councils and several local government companies in Sweden through a public bid. The agreement is for a four-year period and covers pallet, parcel and express deliveries as well as the option of additional delivery, internal mail and food transport services.

Subsequent events

On May 18, 2011, the group announced its signing of a contract with Eek Holding AS for the cash acquisition of Eek Transport AS. Eek Transport had sales of NOK 265 million in 2010 and is among the ten largest suppliers of transport and logistics services in Norway. Eek Transport runs nationwide operations within Norway and has its own capacity and agency collaborations. Eek Transport was

named 2010 Transport Company of the Year by the Norwegian Hauliers' Association. The acquisition complements PostNord's operations in Norway and strengthens the group's position and opportunities in Norway's growing logistics market. The transaction is contingent on the approval of the Norwegian Competition Authority.

Net sales and profit

Net sales

SEKm	Jan-Mar 2011	Jan-Mar 2010	Change	Of which		
				Structural	Currency	Change excl. structural & currency
Breve Danmark	2,406	3,034	-628	-21%	-10%	-11%
Meddelande Sverige	3,886	3,978	-92	-2%	0%	-2%
Information Logistics	845	908	-63	-7%	-5%	-2%
Logistics	3,037	3,148	-111	-4%	-5%	2%
Other and eliminations	-142	-150	8			
PostNord Group	10,032	10,918	-886	-8%	0%	-3%

Operating profit

SEKm	Jan-Mar 2011	Jan-Mar 2010	Change		Change excl. structural & currency	
Breve Danmark	57	277	-220	-79%	-151	-61%
Meddelande Sverige	280	300	-20	-7%	-21	-7%
Information Logistics	-1	-11	10	91%	11	92%
Logistics	50	-2	52	>100%	55	>100%
Other and eliminations	34	-32	66		66	
PostNord Group	420	532	-112	-21%	-40	-8%

January-March

Net sales totaled SEK 10,032m (10,918). The group's reported net sales were adversely affected by the strong Swedish krona. Net sales fell 3% excluding currency changes, primarily due to increasing heavy competition from digital alternatives.

The Danish economy remains weak. Due to increased competition from digitalization and competition from other operators, Breve Danmark (Mail) experienced extensive volume and income reductions in both mail and UDM (unaddressed direct mail). Established solutions for mass mailing of information from government authorities and major companies via internet have increased significantly in Denmark, and this drives competition. PostNord is participating in this trend towards increased digitalization with its own partly owned digital services in Denmark, though these do not compensate for the reduced income from physical mail items.

Meddelande Sverige (Mail) was affected by the strong Swedish economy with increased volumes for non-priority mail and UDM.

In spite of this, sales fell within the business area due to a decrease in priority mail volumes following competition from digital alternatives.

Information Logistics was also impacted by digitalization, though net sales in Sweden were up due to factors including new customer contracts within the business area's division Information Logistics.

Sales growth in business area Logistics continued, excluding exchange rate fluctuations, driven by operations in Sweden and Norway. During the year's first quarter, the group's parcel volumes fell due to heavy competition in the Danish market. Logistics took additional measures during the quarter to broaden the Nordic infrastructure. Efforts are underway to further strengthen the competitiveness of the Nordic offer and increase efficiency within business operations.

Group operating expenses, excluding structural and currency changes, fell 3%. The reduction in expenses is attributable to the

adjustment of costs to lower volumes, chiefly reduced personnel expenses, and to other effects of ongoing action programs.

Structural measures were represented by restructuring costs of SEK 59m (18), primarily attributable to adjustments and efficiency measures in production capacity and to administrative rationalizations. The increase reflects structural measures taken within Breve Danmark.

Operating profit totaled SEK 420m (532), a reduction of 8% excluding structural and currency changes. The further decrease in mail volumes puts pressure on PostNord's profits, and the decline in income has not been fully compensated through adjustments on the cost side. New result improvement activities were launched within the Danish operations to counter the market trend.

Net financial items totaled SEK 27m (10). The change is due mainly to a decrease in interest-bearing liabilities and to higher interest rate levels.

Net profit totaled SEK 344m (422). Tax totaled SEK -103m (-120).

Return on equity, rolling 12-month, was 8 (18) %. The comparative period includes a capital gain of SEK 2,002m from the sale of Post Danmark A/S's share in the Belgian bpost (formerly De Post-La Poste) in July 2009.

Financial position

Group equity as of March 31, 2011 totaled SEK 12,015m, up SEK 262m from December 31, 2010. Exchange rate fluctuations, primarily in SEK versus DKK, EUR and NOK, produced a translation effect of SEK -82m. The change in goodwill as compared to December 31, 2010 represents translation differences. The equity-assets ratio as of March 31, 2011 was 46%, unchanged from December 31, 2010.

Net financial position totaled SEK 4,092m, an increase of SEK 213m from December 31, 2010. Excluding pensions, the net financial position totaled SEK 2,192m, down SEK 162m from December 31, 2010.

Consolidated net financial position

SEKm	Mar 31, 2011	Mar 31, 2010	Dec 31, 2010
Financial investments	147	149	155
Long-term receivables	14	17	13
Short-term investments		1	
Cash and cash equivalents	3,500	4,814	3,640
Total financial assets	3,661	4,981	3,808
Long-term interest-bearing liabilities	1,028	1,244	1,047
Current interest-bearing liabilities	441	588	407
Total financial liabilities	1,469	1,832	1,454
Net financial position excl. pensions	2,192	3,149	2,354
Long-term receivables, pension-related assets	3,329	3,220	2,983
Pension provisions, pension-related liabilities	1,429	1,618	1,458
Net financial position incl. pensions	4,092	4,751	3,879

Cash flows

January-March

Cash flows from operating activities before changes in working capital totaled SEK 265m (472). The liquidity effect as regards pensions totaled SEK -344m (-342). No compensation for pension payments of SEK 215m (195), safeguarded by Posten's Pension Fund, was received during the period or during the corresponding period last year. Change in working capital totaled SEK -93m (-339). This improvement is mainly attributable to improved cash flows from other operating liabilities.

Investments totaled SEK 327m (173). Investments in tangible fixed assets totaled SEK 301m (145) and were primarily attributable to sorting equipment and vehicles. Investments in intangible assets totaled SEK 51m (70). The intangible investments were made primarily in capitalization related to the integration of joint IT solutions. Acquisitions totaling SEK 26m (0) are attributable to land and buildings for new terminal structures.

Cash flows from financing activities totaled SEK 19m (33).

Cash and cash equivalents totaled SEK 3,500m at the end of the period, down SEK 140m from December 31, 2010, of which SEK -4m (-31) is attributable to translation differences.

Parent company

The parent company, which has changed its name to PostNord AB (publ), ran an extremely limited operation and has only one employee, the President/CEO. No net sales were reported for the period. Operating expenses totaled SEK 3m (4) and were attributable in full to personnel expenses for the CEO. Financial items totaled SEK 1m (-49); last year's figure was primarily attributable to currency effects. Profit before tax totaled SEK 2m (-53) and profit after tax totaled SEK 2m (-39). No cash and cash equivalents were reported and no investments were made in tangible fixed assets.

Changes in group management

Lars Idermark assumed the post of President and CEO on March 1, 2011. Mr. Idermark previously served as President and CEO of the Swedish Cooperative Union (KF). He succeeds Lars G Nordström.

2011 Annual General Meeting

Dividend

The AGM resolved to distribute a dividend of SEK 0.50 per share, for a total of SEK 1 billion, to the shareholders in accordance with the proposal of the board. SEK 400m of this dividend represents an extraordinary dividend.

Re-election of board members

The AGM also resolved that the Board of Directors shall be comprised of eight AGM-elected members and no deputies. The AGM re-elected all board members: Fritz H. Schur, Mats Abrahamsson, Ingrid Bonde, Gunnel Duveblad, Bjarne Hansen, Torben Janholt, Anne Birgitte Lundholt and Richard Reinius. Fritz H. Schur was re-elected as Chairman of the Board.

Financial targets

The AGM adopted financial targets for the group through the year 2013. Return on equity shall total 10 percent over a business cycle, and the equity-assets ratio shall be at least 35 percent. At least 40 percent of net profit shall be distributed to the owners.

Changes to the by-laws

The AGM decided to make a number of changes to the by-laws, including changing the company's business name from Posten Norden AB to PostNord AB.

Risks and uncertainties for the group and the parent company

Risks, risk management and factors that may affect the parent company's and the group's businesses are described in PostNord's (formerly Posten Norden) 2010 Annual Report. Changes thereto are set forth below.

Competition in Denmark from digital alternatives was significantly greater than anticipated during the first quarter, placing greater demand on the successful implementation of planned and initiated activities to limit the impact of declining volumes.

In early May 2011, the Swedish Competition Authority conducted an on-site inspection of Posten Meddelande AB. The Competition Authority's investigation is still underway. In May 2011, Bring Citymail Denmark A/S, owned by Norwegian state-owned Posten Norge, sued Post Danmark A/S in Copenhagen City Court, alleging volume losses and associated economic damages resulting from Post Danmark's violation of anti-trust regulations. These events do not give rise to any changes in terms of the group's risk situation.

This report has not been audited.

Stockholm, May 18, 2011
PostNord AB (publ)

Lars Idermark
President and CEO

Consolidated financial statements

Income statement

SEKm	Note	Jan-Mar 2011	Jan-Mar 2010	Change	Jan-Dec 2010
Net sales	1,2	10,032	10,918	-8%	41,669
Other income		38	50	-24%	289
Income	3	10,070	10,968	-8%	41,958
Personnel expenses	4	-4,867	-5,507	-12%	-20,551
Transport expenses		-1,831	-1,882	-3%	-7,384
Other expenses	5	-2,541	-2,577	-1%	-10,737
Depreciation and impairment of tangible and intangible fixed assets		-413	-474	-13%	-1,917
Expenses		-9,652	-10,440	-8%	-40,589
Participations in the earnings of associated companies		2	4		6
OPERATING PROFIT		420	532	-21%	1,375
Financial income		74	57	30%	174
Financial expenses		-47	-47	0%	-201
Net financial items		27	10	170%	-27
Profit before tax		447	542	-18%	1,348
Tax		-103	-120	-14%	-317
NET PROFIT		344	422	-18%	1,031
Attributable to					
Parent company shareholders		343	421	-19%	1,030
Minority interests		1	1	0%	1
Earnings per share, SEK		0.17	0.21	-19%	0.51

Comprehensive income statement

SEKm	Jan-Mar 2011	Jan-Mar 2010	Change	Jan-Dec 2010
Net profit	344	422	-18%	1,031
Other comprehensive income for the period, translation differences	-82	-554		-1174
COMPREHENSIVE INCOME	262	-132		-143
Attributable to				
Parent company shareholders	261	-132		-138
Minority interests	1	0		-5

Balance sheets

SEK m	Note	Mar 31, 2011	Mar 31, 2010	Dec 31, 2010
	1, 2			
ASSETS				
Goodwill		2,783	2,948	2,806
Other intangible assets		1,452	1,826	1,493
Tangible fixed assets		7,763	8,591	7,868
Participations in associated companies and joint ventures		85	100	95
Financial investments		147	149	155
Long-term receivables	6	3,343	3,237	2,996
Deferred tax assets		151	178	136
Total fixed assets		15,724	17,029	15,549
Inventory		268	290	275
Tax assets		322	204	338
Accounts receivable		4,335	4,526	4,262
Prepaid expenses and accrued income		1,385	1,616	1,266
Other receivables		412	395	453
Short-term investments			1	
Cash and cash equivalents		3,500	4,814	3,640
Total current assets		10,222	11,846	10,234
TOTAL ASSETS		25,946	28,875	25,783
EQUITY AND LIABILITIES				
EQUITY				
Capital stock		2,000	2,000	2,000
Other contributed equity		9,954	9,954	9,954
Reserves		-1,594	-896	-1,512
Retained earnings		1,645	2,133	1,302
Total equity attributable to parent company shareholders		12,005	13,191	11,744
Minority interests		10	31	9
TOTAL EQUITY		12,015	13,222	11,753
LIABILITIES				
Long-term interest-bearing liabilities		1,028	1,244	1,047
Other long-term liabilities		64	55	68
Pension provisions		1,429	1,618	1,458
Other provisions	7	1,772	1,874	1,703
Deferred tax liabilities		861	766	797
Total long-term liabilities		5,154	5,557	5,073
Current interest-bearing liabilities		441	588	407
Accounts payable		1,742	1,662	1,992
Tax liabilities		99	112	162
Other current liabilities		1,628	1,923	1,593
Accrued expenses and deferred income	8	4,410	5,113	4,288
Other provisions	7	457	698	515
Total current liabilities		8,777	10,096	8,957
TOTAL LIABILITIES		13,931	15,653	14,030
TOTAL EQUITY AND LIABILITIES		25,946	28,875	25,783

For information on the group's pledged assets and contingent liabilities, see Note 9.

Statement of cash flows

SEKm	Jan-Mar 2011	Jan-Mar 2010	Jan-Dec 2010
OPERATING ACTIVITIES			
Profit before tax	447	542	1,348
Adjustments for non-cash items:			
Reversal of depreciation and impairments	413	474	1,917
Capital gain/loss on sale of fixed assets	7	6	55
Pension provisions	-34	69	842
Other provisions	-121	-111	-367
Other items not affecting liquidity	17	-7	-19
Pensions, net liquidity effect	-344	-342	-1,036
Other provisions, liquidity effect	-19	-29	-104
Tax paid	-101	-130	-335
Cash flows from operating activities before changes in working capital	265	472	2,301
Cash flows from changes in working capital			
Increase(-)/decrease(+) in inventories	7	10	24
Increase(-)/decrease(+) in accounts receivable	-73	-31	233
Increase(-)/decrease(+) in other operating receivables	-85	64	360
Increase(+)/decrease(-) in accounts payable	-251	-234	96
Increase(+)/decrease(-) in other operating liabilities	304	-131	-1,307
Other changes in working capital	5	-17	117
Changes in working capital	-93	-339	-477
Cash flows from operating activities	172	133	1,824
INVESTING ACTIVITIES			
Purchase of tangible fixed assets	-301	-145	-1,050
Sale of tangible fixed assets	26	26	53
Capitalized development expenditures	-34	-60	-184
Purchase of other intangible assets	-17	-10	-38
Sale of intangible assets			4
Acquisition of subsidiary/business, net liquidity effect	-26		
Purchase of financial assets			-5
Sale of financial assets	25	16	21
Cash flows from investing activities	-327	-173	-1,199
FINANCING ACTIVITIES			
Amortized loans			-123
Amortized finance leasing liabilities	-4	-34	-110
Dividend(s) paid to parent company's owner			-1,440
Dividend(s) paid to minority interests			-3
Buy-back, minority Post Danmark A/S		-4	-19
Increase(+)/decrease(-) in other interest-bearing liabilities	23	71	-87
Cash flows from financing activities	19	33	-1,782
CASH FLOWS FOR THE PERIOD	-136	-7	-1,157
Cash and cash equivalents, beginning of the period	3,640	4,852	4,852
Translation difference in cash and cash equivalents	-4	-31	-55
Cash and cash equivalents, end of the period	3,500	4,814	3,640

Statement of changes in equity

SEKm	Equity attributable to parent company shareholders						Minority interest	Total equity
	Capital stock ¹	Other contributed equity	Currency translation reserve	Accum. profit or loss	Total			
Beginning balance as of 01-01-2010	2,000	9,898	-343	1,712	13,267	91	13,358	
Net profit				421	421	1	422	
Other comprehensive profit for the period			-553		-553	-1	-554	
Redemption, Post Danmark A/S shares		56			56	-60	-4	
Ending balance as of 03-31-2010	2,000	9,954	-896	2,133	13,191	31	13,222	
Beginning balance as of 04-01-2010	2,000	9,954	-896	2,133	13,191	31	13,222	
Net profit				609	609		609	
Other comprehensive profit for the period			-616		-616	-4	-620	
Redemption, Post Danmark A/S shares						-15	-15	
Dividend ²				-1,440	-1,440	-3	-1,443	
Ending balance as of 12-31-2010	2,000	9,954	-1,512	1,302	11,744	9	11,753	
Beginning balance as of 01-01-2011	2,000	9,954	-1,512	1,302	11,744	9	11,753	
Net profit				343	343	1	344	
Other comprehensive profit for the period			-82		-82		-82	
Ending balance as of 03-31-2011	2,000	9,954	-1,594	1,645	12,005	10	12,015	

1 Number of shares is 2,000,000,001: 1,524,905,971 series A shares and 475,094,030 series B shares.

2 A dividend of SEK 1,440m (SEK 0.72 per share) was distributed to the owners; Svensk Adressändring AB distributed a dividend of SEK 3m to minority shareholders.

Notes

Note 1

Accounting principles

Compliance with legislation and regulations

The consolidated financial statements were prepared in accordance with International Financial Reporting Standards (IFRS), issued by the International Accounting Standards Board (IASB), together with interpretation statements from the International Financial Reporting Interpretations Committee (IFRIC), to the extent that they have been approved by the European Commission for application within the European Union. In addition to IFRS, additional rules from the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's RFR 1, Supplemental Financial Statements for Groups, were also applied.

Consolidated financial statements

The group's interim report is prepared in accordance with IAS 34, Interim Financial Reporting, and with additional rules from the Annual Accounts Act. The same accounting principles and methods of calculation were used in this interim report as in the 2010 Annual Report, taking into account changes described below.

Changes in accounting principles

Accounting principles that came into effect in 2011

- *IAS 24*, Related Party Disclosures. Amendment stipulates that transactions between state-owned companies are not automatically considered to be related party transactions. The company's disclosures to date concerning transactions with the government are limited to reports of a non-commercial nature, meaning that related party transactions have included specific mandates from the state and licenses from authorities. The amendments to the standard have not had any bearing on PostNord's related party disclosure.
- *IFRIC 14 IAS 19*, Limits on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction. Under the change, surplus for covering minimum pension funding requirements may be recognized as assets. The majority of defined benefit pension plans in Sweden are safeguarded by a pension fund. Payments are not normally made to the pension fund to cover minimum funding requirements. Rather, other methods such as pension liability insurance are used to safeguard benefits. The change therefore has no effect on the company's reporting.

Note 2

Estimates and assessments

In preparing these financial reports, group management has made assessments, estimates and assumptions that affect the group's reported accounts. These estimates and assumptions are based on what is known at the time the financial reports are presented, as well as historical experience and assumptions that group management considers reasonable under the current circumstances. The conclusions drawn by group management form the basis for the reported values in the accounts. Actual future values, estimates and assessments in future financial reports may differ from those in this report, due to changing environmental factors and new knowledge and experience.

The most significant estimates and assessments for PostNord have been made in the areas described below.

Postal obligation

PostNord's postal obligation is calculated for stamps which have been sold but not used. Assumptions used in calculating the postal obligation affect the size of the obligation. Assumptions are based on the number of stamps sold but not used in Sweden and Denmark. Investigations are conducted in Sweden and Denmark to ensure that the assumptions are reasonable. The size of the obligation may be affected in cases where investigations show changes in the behavior of the population or where a sample group is not representative of the population.

Intangible assets

Assumptions are made about future conditions in order to calculate future cash flows that determine the recoverable value of goodwill, brand and customer relations. The recoverable value is compared with the reported value for these assets and forms the basis for possible impairment or reversals. The assumptions that affect the recoverable value most are future volume development, profit margin development, the discount rate and estimated useful life of the asset. If future environmental factors and circumstances change, these assumptions may be affected so that the reported values of intangible assets are changed.

Pension commitments

In the actuarial calculations of PostNord's pension commitments, a number of estimates are made in order to set reasonable assumptions. The most significant are the assumption of the discount rate, future expected return on assets under management, wage trends and inflation. Modifications of the assumptions due to changing environmental factors may influence PostNord's financial statements if the effects of the revised assumptions should fall outside the "corridor". Modified assumptions also affect the cost forecasts for the upcoming year. A change in the balance between the rate

of return and the interest on debt of +/- 0.1 percentage point, other things being equal, impacts profit before tax by SEK +/-16m increase or decrease in net financial items. A change in the discount rate of +/- 0.5 percentage point, other things being equal, leads to an impact on operating profit of SEK 115/-124m. Changes in inflation or wage trends, individually and all other things being equal, of +/- 0.5 percentage point leads to an impact on operating profit of SEK +/- 100m for inflation and SEK +/- 40m for wage increases.

Provisions

In its conversion into a corporation in Sweden in 1994, PostNord assumed a contingent liability (special temporary provisions) such that certain categories of the workforce may choose to retire early, at the age of 60 or 63. The contingent liability is reported as a provision in the statement of financial position and is calculated based on previous experience of the proportion of persons who have chosen to exercise their right to early retirement in accordance with these provisions. If the number of those who choose this option should change, the liability will change accordingly. A change of 5 percentage points to the rate of utilization of this option leads to an impact on operating profit of SEK 10-20m.

Taxes

The capitalization of tax loss carry-forwards has been assessed based on business plans and estimates of future taxable profits that can utilize tax loss carry-forwards. Estimates have been made of non-deductible costs and non-taxable income in accordance with current tax regulations. Furthermore, consideration has been taken of the next six years' financial results in order to evaluate the reported tax claim at the currently applicable tax rate. Changes to tax legislation in Sweden and other countries where PostNord operates and changes in interpretation and application of applicable legislation may influence the size of the reported tax assets and liabilities. Changed circumstances that impact the assumptions will also influence net profit for the year.

Note 3

Segment reporting

The group is organized into business areas based on the manner in which the group is governed and activities are reported to management. Market pricing applies to internal dealings between business units. There is no latitude for making external purchases where the service in question is available internally. In PostNord's operational structure, though not in its legal structure, cost distribution of corporate shared service functions is at cost price with full allocation of costs.

Breve Danmark (Mail) is the leading supplier of distribution solutions on the Danish communication market, with a nationwide distribution network. The business area offers physical and digital letter, direct mail and newspaper services, facility management services as well as drop-off and collection of private parcels.

Meddelande Sverige (Mail) is the leading supplier of distribution solutions on the Swedish communication market, with a nationwide distribution network. The business area offers physical and digital letter, direct mail and newspaper services as well as drop-off and collection of private parcels.

Information Logistics, with Strålfors, develops, produces and delivers systems, services and products for efficient business communication. The business area is a Nordic leader in its field and has operations in the Nordic region and several other European countries.

Logistics is a leader on the Nordic logistics market and offers a unique scope of coverage within its distribution network throughout the entire region. The business area runs operations in parcel, pallet and general cargo as well as messaging, express, third-party logistics, in-night freight forwarding and consignment freight.

Other and eliminations comprises shared services and corporate functions including the parent company, the Swedish Cashier Service and intra-group adjustments. The adjustments are primarily internal eliminations; IFRS adjustments regarding pensions in accordance with IAS 19, Employee Benefits; and finance leasing in accordance with IAS 17, Leases. From Other and Eliminations, service costs for shared services and corporate functions are allocated to the business areas. Cost allocations are taken up as income in Other and Eliminations under Other Operating Income, Internal. Within the business areas, cost allocations are taken up as income under Other expenses.

Note 3, cont'd.

2011 Jan-Mar SEKm	Breve Danmark	Meddelande Sverige	Information Logistics	Logistics	Other and eliminations	PostNord Group
Net sales, external	2,336	3,857	833	3,005	1	10,032
Net sales, internal	70	29	12	32	-143	
Net sales	2,406	3,886	845	3,037	-142	10,032
Other income, external	-2	12	4	7	17	38
Other income, internal	411	163		314	-888	
Income	2,815	4,061	849	3,358	-1,013	10,070
Personnel expenses	-1,655	-1,994	-289	-776	-153	-4,867
Transport expenses	-169	-661	-23	-1,348	370	-1,831
Other expenses	-838	-1,076	-473	-1,113	959	-2,541
Depreciation and impairments	-96	-50	-67	-71	-129	-413
Expenses	-2,758	-3,781	-852	-3,308	1,047	-9,652
Participations in the earnings of associated companies and joint ventures			2			2
OPERATING PROFIT	57	280	-1	50	34	420
Net financial items						27
Profit before tax						447
Tax						-103
Net profit						344
Assets	10,085	6,267	3,077	6,379	138	25,946
Liabilities	4,870	4,163	1,772	2,831	305	13,941
Investments in fixed assets	136	102	29	22	63	352

2010 Jan-Mar SEKm	Breve Danmark	Meddelande Sverige	Information Logistics	Logistics	Other and eliminations	PostNord Group
Net sales, external	2,957	3,945	897	3,117	2	10,918
Net sales, internal	77	33	11	31	-152	
Net sales	3,034	3,978	908	3,148	-150	10,918
Other income, external		13	7	6	24	50
Other income, internal	487	161		317	-965	
Income	3,521	4,152	915	3,471	-1,091	10,968
Personnel expenses	-2,039	-2,056	-311	-816	-285	-5,507
Transport expenses	-180	-658	-29	-1,398	383	-1,882
Other expenses	-912	-1,089	-511	-1,184	1,119	-2,577
Depreciation and impairments	-113	-49	-79	-75	-158	-474
Expenses	-3,244	-3,852	-930	-3,473	1,059	-10,440
Participations in the earnings of associated companies and joint ventures			4			4
OPERATING PROFIT	277	300	-11	-2	-32	532
Net financial items						10
Profit before tax						542
Tax						-120
Net profit						422
Assets	12,106	7,407	3,300	6,431	-369	28,875
Liabilities	5,596	4,694	1,797	2,798	768	15,653
Investments in fixed assets	86	9	24	24	72	215

Note 3, cont'd.

2010 Jan-Dec SEKm	Breve Danmark	Meddelande Sverige	Information Logistics	Logistics	Other and eliminations	PostNord Group
Net sales, external	10,581	15,433	3,339	12,307	9	41,669
Net sales, internal	301	121	52	116	-590	
Net sales	10,882	15,554	3,391	12,423	-581	41,669
Other income, external	-9	64	28	25	181	289
Other income, internal	1,825	647		1,274	-3,746	
Income	12,698	16,265	3,419	13,722	-4,146	41,958
Personnel expenses	-7,250	-8,007	-1,166	-3,093	-1,035	-20,551
Transport expenses	-679	-2,609	-113	-5,496	1,513	-7,384
Other expenses	-3,685	-4,576	-1,934	-4,700	4,158	-10,737
Depreciation and impairments	-443	-194	-382	-294	-604	-1,917
Expenses	-12,057	-15,386	-3,595	-13,583	4,032	-40,589
Participations in the earnings of associated companies and joint ventures			6			6
OPERATING PROFIT	641	879	-170	139	-114	1,375
Net financial items						-27
Profit before tax						1,348
Tax						-317
Net profit						1,031
Assets	10,153	7,102	3,206	6,200	-878	25,783
Liabilities	4,756	5,376	1,795	2,947	-844	14,030
Investments in fixed assets	519	122	169	183	284	1,277

Note 4
Personnel expenses

SEKm	Jan-Mar 2011	Jan-Mar 2010	Jan-Dec 2010
Personnel expenses			
Wages, salaries and other compensation	3,767	4,244	15,780
Statutory social security contributions	663	720	2,648
Pension expenses	392	499	2,032
Other personnel expenses	45	44	91
Total	4,867	5,507	20,551
Specification of pension expenses			
Cost of retirement pensions ¹	382	481	1,852
Net cost of early retirement pensions	10	18	180
<i>of which, gross cost of early retirement pensions</i>	<i>21</i>	<i>55</i>	<i>319</i>
<i>of which, release of provisions for early retirement pensions</i>	<i>11</i>	<i>-37</i>	<i>-139</i>
Total	392	499	2,032
Average number of employees	42,189	44,582	44,060

¹ Costs of retirement pensions include an amortization effect of actuarial gains and losses totaling 4 (-33) SEKm.

Note 5
Other expenses

SEKm	Jan-Mar 2011	Jan-Mar 2010	Jan-Dec 2010
Cost of premises	550	586	2,236
Provisions ¹	59	18	323
Terminal fees	268	291	1,072
Cost of goods and material	383	435	1,617
Purchased IT resources	365	298	1,463
Capitalized development expenditures, IT	-22	-50	-138
Other	938	999	4,164
Total	2,541	2,577	10,737

¹ Of the total amount of SEK 59m, SEK 59m is attributable to provisions for personnel reductions. See also Note Other Provisions, footnote 1.

Note 6

Long-term receivables

SEKm	Mar 31 2011	Mar 31 2010	Dec 31 2010
Carrying amount related to funded defined benefit retirement and early retirement pension plans appraised in accordance with IAS 19	2,498	2,477	2,266
Carrying amount related to funded defined benefit disability pension plans appraised in accordance with IAS 19	301	199	260
Payroll tax receivables attributable to reporting lower pension commitments (under IAS 19) than amounts recognized in the financial statements for legal entities in Sweden in accordance with UFR 4	673	692	601
Payroll tax health insurance	-143	-148	-144
Deposits, property leases	14	8	13
Other		9	
Total	3,343	3,237	2,996

Note 7

Other provisions

2011 Jan-Mar SEKm	Beginning balance	Provisions	Reversals	Utilizations	Translation effects	Ending balance
Restructuring activities						
Personnel reductions, primarily early retirements	800	59 ¹		-76 ²	2	785
Other closure costs	52			-4 ²		48
Future conditional pension benefits						
Payroll tax	207	2 ⁵				209
Future conditional pension benefits under IAS 19	848	13 ⁵				861
Other						
Job-related injuries	58	1 ⁵		-2 ³		57
Pension adjustments in relation to the Danish state	39	28 ⁵		-8 ²		59
Provision, commemorative awards	162	1 ⁵		-4 ²	2	161
Other provisions	52			-3 ²		49
Total	2,218	104		-97	4⁴	2,229
Of which, current provisions	515					457

1 Impact on income: SEK 59m, SEK 59m of which concerns provisions attributable to personnel reductions. See also Note Other Expenses.

2 Change in other income statement items totals SEK -95m, SEK -89m of which is attributable to personnel expenses.

3 The change has not been reported in the income statement.

4 A discount effect of SEK 3m is reported in the income statement's financial items. A translation difference regarding currency translation of SEK 1m is reported in the total result: see Comprehensive Income Statement - Group.

5 The effect of provisions and reversals is reported as personnel expense.

Note 7, cont'd.

2010 Jan-Mar SEKm	Beginning balance	Reclassi- fication ⁶	Provisions	Reversals	Releases	Translation effects	Ending balance
Restructuring activities							
Personnel reductions, primarily early retirements	1,052	50	22 ¹	-4 ¹	-119 ²	-15	986
Other closure costs	88				-13 ²		75
Future conditional pension benefits							
Payroll tax	222		3 ⁵				225
Future conditional pension benefits under IAS 19	911		12 ⁵				923
Other							
Job-related injuries	66		1 ⁵		-3 ³		64
Pension adjustments in relation to the Danish state	26	31	1 ⁵				58
Provision, commemorative awards	174		1 ⁵		-3 ²	-8	164
Other provisions	91				-14 ²		77
Total	2,630	81	40	-4	-152	-23⁴	2,572
Of which, current provisions	711	56					698

1 Impact on income: SEK 18m, SEK 22m of which concerns provisions and SEK -4m concerns reversals attributable to personnel reductions. See also Note Other Expenses.

2 Change in other income statement items totals SEK -149m, SEK -125m of which is attributable to personnel expenses.

3 The change has not been reported in the income statement.

4 A discount effect of SEK 5m is reported in the income statement's financial items. A translation difference regarding currency translation of SEK -28m is reported in the total result; see Comprehensive Income Statement - Group.

5 The effect of provisions and reversals is reported as personnel expense.

6 Reclassification from current and long-term liabilities to other provisions.

2010 Jan-Dec SEKm	Beginning balance	Reclassi- fication ⁶	Provisions	Reversals	Releases	Translation effects	Ending balance
Restructuring activities							
Personnel reductions, primarily early retirements	1,066	14	385 ¹	-62 ¹	-579 ²	-24	800
Other closure costs	74	14			-36 ²		52
Future conditional pension benefits							
Payroll tax	222				-15 ³		207
Future conditional pension benefits under IAS 19	911		49 ⁵		-112 ³		848
Other							
Job-related injuries	66		3 ⁵		-11 ²		58
Pension adjustments in relation to the Danish state	26	31			-12 ²	-6	39
Provision, commemorative awards	174		19 ⁵		-18 ²	-13	162
Other provisions	91				-38 ²	-1	52
Total	2,630	59	456	-62	-821	-44⁴	2,218
Of which, current provisions	711	35					515

1 Impact on income: SEK 323m, SEK 385m of which concerns provisions and SEK -62m concerns reversals attributable to personnel reductions. See also Note Other Expenses.

2 Change in other income statement items totals SEK -694m, SEK -622m of which is attributable to personnel expenses.

3 The change has not been reported in the income statement.

4 A discount effect of SEK 15m is reported in the income statement's financial items. A translation difference regarding currency translation of SEK -59m is reported in the total result; see Comprehensive Income Statement - Group.

5 The effect of provisions and reversals is reported as personnel expense.

6 Reclassification from current and long-term liabilities to other provisions and transfers between personnel reductions and other closure costs.

Note 8**Accrued expenses and deferred income**

SEKm	Mar 31 2011	Mar 31 2010	Dec 31 2010
Postal obligation, unused stamps	354	370	355
Accrued payroll expenses	428	473	585
Vacation pay liability	1,833	2,354	1,679
Special payroll tax on pension expenses	101	128	6
Social security contributions	733	819	648
Accrued interest expense	1	2	
Tax on returns	1	2	
Terminal fees	418	508	418
Finance leasing	9	20	18
Forward currency contracts	5	39	23
Other items	527	475	556
Ending balance	4,410	5,190	4,288

Note 9**Pledged assets and contingent liabilities**

SEKm	Mar 31 2011	Mar 31 2010	Dec 31 2010
Assets pledged for own liabilities			
Real estate mortgages	798	953	804
Endowment insurance policy for current and former employees	137	130	137
Assets pledged as securities	14	16	16
Total	949	1,099	957
Contingent liabilities			
Guarantee commitment, PRI	91	93	91
Other guarantees	18	119	20
Dispute ¹	108	109	100
Total	217	321	211

¹ Østre Landsret ruled against Post Danmark A/S in a case concerning discriminatory pricing. Post Danmark A/S appealed the decision to Højesteret. In connection with this matter, a competitor filed a claim against Post Danmark A/S. The claim for compensation is contested in its entirety by Post Danmark A/S.

Note 10**Related party transactions****Swedish state**

Posten AB paid SEK 3m (3) to the Post and Telecom Agency (PTS) for permits to run postal operations, and Posten Meddelande AB paid SEK 3m (3) for handling dead letters. Posten Meddelande AB received disability compensation of SEK 3m (3) for Braille services and services for senior citizens living in sparsely populated areas.

Danish state

During the period, Post Danmark A/S paid premiums of SEK 53m (64) to the Danish state for the group of civil servants employed prior to the date of incorporation. A further SEK 36m (29) is reserved in the statement of financial position for any additional obligations to the same group of employees.

Other organizations

Posten's insurance association insures group commitments in Sweden for employee disability and family pensions based on ITP-P. During the period, the group's Swedish companies paid premiums of SEK 33m (43) to the association and received compensation totaling SEK 2m (3). Other compensation from the association was paid directly to the beneficiaries.

Posten's Pension Fund manages pension commitments for Posten AB, Posten Meddelande AB and Posten Logistik AB. The companies capitalize new pension commitments in the fund and receive compensation for pensions paid. Capitalization of SEK 76m (78) occurred during the period; SEK 0m (0) in compensation was received.

Note 11**Investment commitments**

As of March 31, 2011, the group had entered into agreements for the acquisition of fixed assets totaling SEK 288m (307), mainly for sorting equipment and vehicles.

Parent company financial statements

Income statement

SEKm	Note	Jan-Mar 2011	Jan-Mar 2010	Jan-Dec 2010
	1			
Other income		4		
Income		4	0	0
Personnel expenses		-3	-4	-13
Other expenses				-5
Expenses		-3	-4	-18
OPERATING PROFIT		1	-4	-18
Income from participations in group companies				1,000
Interest income and similar income items		1	12	30
Interest expense and similar expense items			-61	-72
Net financial items		1	-49	958
Profit before tax		2	-53	940
Tax			14	16
NET PROFIT		2	-39	956

Comprehensive income statement

SEKm	Jan-Mar 2011	Jan-Mar 2010	Jan-Dec 2010
Net profit	2	-39	956
COMPREHENSIVE PROFIT	2	-39	956

Balance sheets

SEKm	Note	Mar 31, 2011	Mar 31, 2010	Dec 31, 2010
	1			
ASSETS				
Financial assets	2	12,476	12,478	12,476
Total fixed assets		12,476	12,478	12,476
Current receivables		1,288	5,507	1,270
Total current assets		1,288	5,507	1,270
TOTAL ASSETS		13,764	17,985	13,746
EQUITY AND LIABILITIES				
Equity		13,746	14,134	13,744
Current liabilities		18	3,851	2
TOTAL EQUITY AND LIABILITIES		13,764	17,985	13,746
Contingent liabilities	3	728	741	728

Notes

Note 1 Accounting principles

The parent company essentially applies the same accounting principles as the group does, and thus applies RFR 2, Reporting of Legal Entities. The differences between the parent company's and the group's accounting principles result from the parent company's limitations in applying International Financial Reporting Standards (IFRS) as a consequence of the Swedish Annual Accounts Act and the Law on Safeguarding of Pension Commitments, and are to some extent also based on tax considerations.

Participations in subsidiaries, associated companies and joint ventures

Participations in subsidiaries, associated companies and joint ventures are reported in the parent company using the acquisition cost method.

Dividends

Dividends from subsidiaries, associated companies and joint ventures are reported as revenue when right to the dividend is established. Anticipated dividends from subsidiaries are reported in cases where the parent company has the exclusive right to determine the size of the dividend and has made a decision on the size of the dividend prior to publication of the parent company's financial statements. If the carrying value of the parent company's holdings in the subsidiary, associated company or joint venture company exceeds the carrying amount in the financial statements, it is considered an indication of a write-down requirement and an impairment test shall be conducted.

Employee benefits

Pension commitments for civil servants covered by pension insurance plans are reported in the parent company as defined contribution plans. Other pension expenses are included under operating profit.

Financial guarantees

The parent company's financial guarantees consist mainly of guarantees for the benefit of subsidiaries and joint ventures. Financial guarantees entail the company pledging to compensate the owner of a debt instrument for losses incurred in the event a debtor does not complete payment on the due date specified in the contract. To report financial guarantee agreements, the parent company applies RFR 2, which is somewhat more lenient than the rules in IAS 39 regarding financial guarantee contracts for the benefit of subsidiaries, associated companies and joint ventures. The parent company reports financial guarantee agreements as provisions on the balance sheet when PostNord has a commitment for which payment is likely to be required to settle the commitment.

Taxes

The parent company reports untaxed reserves, including its deferred tax liability.

Segment reporting

The parent company's business activities consist of a sole operation, group functions.

Note 2 Financial assets

SEKm	Jan-Mar 2011	Jan-Mar 2010	Jan-Dec 2010
Beginning balance	12,476	12,461	12,461
Redemption, minority shares in Post Danmark A/S		4	19
Deferred tax asset		13	-4
Ending balance	12,476	12,478	12,476

Note 3 Contingent liabilities

SEKm	Mar 31, 2011	Mar 31, 2010	Dec 31, 2010
Warranty, PRI	656	740	656
Guarantees on behalf of subsidiaries ¹	79	1	72
Total	735	741	728

¹ As of March 31, 2011 PostNord AB's subsidiary, Posten AB, had pledged a total of SEK 150m (180) on behalf of wholly-owned subsidiaries.

Quarterly data

	Pro forma							
SEKm, unless otherwise specified	Apr-Jun 2009	Jul-Sep 2009	Oct-Dec 2009	Jan-Mar 2010	Apr-Jun 2010	Jul-Sep 2010	Oct-Dec 2010	Jan-Mar 2011
PostNord Group								
Net sales	10,996	10,222	11,636	10,918	10,231	9,649	10,871	10,032
Other income	56	55	65	50	120	44	75	38
Expenses	-10,952	-9,994	-12,403	-10,440	-10,091	-9,244	-10,814	-9,652
Operating profit (EBITDA)	593	758	-154	1,006	724	912	650	833
Operating profit (EBIT)	89	279	-685	532	261	450	132	420
Profit before tax	195	2,241	-696	542	254	436	116	447
Net profit	177	2,198	-492	422	185	363	61	344
Cash flows from operating activities		-416	1,056	133	808	-76	959	172
Operating margin (EBITDA), %	5.4	7.4	neg	9.2	7.0	9.4	5.9	8.3
Operating margin (EBIT), %	0.8	2.7	neg	4.9	2.5	4.6	1.2	4.2
ROE, rolling 12-month, %	16	30 ¹	20 ¹	18 ¹	19 ¹	4	8	8
Equity-Assets ratio, close of period, %	42	47	45	46	43	45	46	46
Average number of employees	47,685	48,331	46,010	44,582	43,286	45,332	43,040	42,189
Breve Danmark								
Net sales	3,379	2,855	3,305	3,034	2,696	2,428	2,724	2,406
<i>Mail</i>	2,339	2,059	2,323	2,164	1,886	1,667	1,890	1,698
<i>DM and Newspapers</i>	633	600	647	587	546	525	553	473
<i>Other</i>	407	196	335	283	264	236	281	235
Other income	311	433	400	487	467	423	439	409
Operating profit (EBIT)	113	133	-69	277	171	133	60	57
Operating margin, %	31	40	neg	7.9	5.4	4.7	1.9	2.0
Average number of employees	16,641	16,294	15,228	15,817	14,908	15,228	14,795	14,550
Volume, millions of units produced								
<i>Priority mail</i>	169	154	173	163	148	138	153	138
<i>Non-priority and business mail</i>	77	69	75	82	66	62	73	77
<i>UDM</i>	378	383	425	325	319	340	360	279
Meddelande Sverige								
Net sales	3,868	3,564	4,259	3,978	3,796	3,591	4,189	3,886
<i>Mail</i>	2,138	1,921	2,421	2,254	2,083	1,884	2,350	2,158
<i>DM and Newspapers</i>	1,159	1,113	1,195	1,152	1,153	1,135	1,230	1,160
<i>Other</i>	571	530	643	572	560	572	609	568
Other income	169	180	181	174	185	161	191	175
Operating profit (EBIT)	192	186	-277	300	119	242	218	280
Operating margin, %	4.7	5.0	neg	7.2	3.0	6.4	5.0	6.9
Average number of employees	20,087	21,204	19,522	18,678	18,584	20,080	18,698	18,070
Volume, millions of units produced								
<i>Priority mail</i>	269	248	283	271	258	240	276	254
<i>Non-priority and business mail</i>	284	269	339	345	299	284	338	349
<i>UDM</i>	590	510	620	500	587	570	603	512
Information Logistics								
Net sales	951	873	899	908	874	764	845	845
<i>Information Logistics</i>	710	740	757	744	730	639	706	690
<i>Identification Solutions</i>	156	113	141	164	144	125	139	155
<i>Supplies</i>	85	20						
Other income	8	3	8	7	6	7	8	4
Operating profit (EBIT)	-77	-81	-191	-11	-10	-21	-128	-1
Operating margin, %	neg							
Average number of employees	2,323	2,286	2,324	2,256	2,120	2,091	2,093	2,068
Logistics								
Net sales	3,076	2,937	3,353	3,148	3,002	2,989	3,284	3,037
<i>Parcels</i>								1,587
<i>Solutions (heavier freight and integrated solutions)</i>								675
<i>Other logistics services (mixed cargo groupage, etc.)</i>								775
Other income	294	356	339	323	320	323	333	321
Operating profit (EBIT)	-109	57	-112	-2	-20	100	61	50
Operating margin, %	neg	1.7	neg	neg	neg	3.0	1.7	1.5
Average number of employees	6,995	7,089	6,923	6,240	6,212	6,379	6,269	6,150
Volume, millions of units produced								
<i>Parcels</i>								25

1 Includes capital gain of SEK 2,002m from the sale of Post Danmark's shares in Belgian bpost (formerly De Post-La Poste) in July 2009.

PostNord AB (formerly Posten Norden) was founded through the merger of Post Danmark A/S and Posten AB in 2009. The group offers communication and logistics solutions to, from and within the Nordic region. In 2010 the group had sales of approximately SEK 42 billion. The group has over 40,000 employees. The parent company, PostNord AB, owner of the legal entities Post Danmark A/S and Posten AB, is a Swedish public company owned 40% by the Danish state and 60% by the Swedish state. Votes are allocated 50/50 between the owners. Operations are managed in business areas Breve Danmark (mail), Meddelande Sverige (mail), Information Logistics and Logistics. The group's headquarter is located in Solna, Sweden.
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