

postnord

PostNord Interim Report

Q2/2022



Major actions taken to deal with a world that continues to present challenges

Income decreased as a result of a continued sharp decline in parcel and mail volumes. PostNord is taking appropriate actions in response to prevailing conditions and at the same time is continuing to develop our customer offering and infrastructure to improve competitiveness.

Second quarter 2022¹

- Net sales totaled SEK 10,037 million (10,323), a decrease of –5 percent (13) in fixed currency for like-for-like units
- Overall, parcel volumes decreased by –7 percent (14) due to lower business-to-consumer volumes
- Mail volumes decreased by –12 percent (–4)
- Operating income (EBIT) totaled SEK 214 million (518)



As a leading provider of parcel and logistics services, PostNord has a key role in the Nordic business community and society. Our ambition is to be at the forefront of sustainable logistics. One of our commitments is to achieve fossil-free transportation by 2030. The fact that our plan to reduce our overall climate footprint was endorsed this quarter by the Science Based Targets initiative is proof that we are playing our part in the necessary climate transition.

SEKm, unless otherwise indicated ²	April–June		Like-for-like change ³	January–June		Like-for-like change ³
	2022	2021		2022	2021	
Net sales	10,037	10,323	–5%	19,809	20,510	–5%
Operating income (EBIT)	214	518	–59%	312	1,396	–78%
Adjusted operating income (adjusted EBIT)	214	518	–59%	312	1,323	–76%
Income before tax	191	472		243	1,301	
Net income for the period	112	380		126	1,098	
Earnings per share (SEK)	0.06	0.19		0.06	0.55	
Cash flow from operating activities	536	835		764	1,969	
Net debt ratio, % ⁴	–44	–19		–44	–19	
Return on capital employed (ROCE), %	10.6	23.0		10.6	23.0	

¹ Unless otherwise stated, the report comments on developments in April–June 2022 compared with the same period in 2021.

² For definitions, see Note 8.

³ “Like-for-like” refers to the change in fixed currency for comparable units.

⁴ Net debt ratio, including pensions but excluding lease liabilities

Comments by the President and Group CEO

Major actions taken to deal with a world that continues to present challenges

The Group's sales amounted to SEK 10,037 million (10,323), a decrease of –5 percent from the same period in the previous year. Operating income totaled SEK 214 million (518). The decrease in income is for the most part attributable to a continuing decline, of –7 percent (14), in parcel volumes in the quarter. In addition, the volume of mail has declined by –12 percent (–4). Income is also continuing to be negatively impacted by higher transport-related costs arising from inflation, increased fuel costs and capacity shortages as a result of the EU's Mobility Package and the war in Ukraine. We succeeded in largely compensating for the increase in fuel prices via fuel surcharges of to around SEK 400 million in the quarter.

We are continuing to focus closely on adapting our capacity and are taking appropriate actions in response to prevailing conditions, by implementing the price adjustments necessary and ensuring the right levels of staffing. For example, in the quarter we had around 1,500 fewer employees (FTEs) than in the second quarter 2021, in line with the reduced volumes. We have upped the pace of our improvement programs, which are starting to deliver results. As a further example of how we are adapting our operations, we have begun the process to close down the mail terminal in Fredericia, with the aim in future of retaining only the mail terminal in Taastrup in Denmark. We are continuing to focus on improving the flexibility in our business model, which is characterized by high fixed costs.

Business-to-consumer parcels are expected to continue to perform weakly over the rest of the year. Concern about private finances among consumers and weaker purchasing power are creating uncertainty in the e-commerce market. This will be offset to a certain extent by anticipated stable developments in business-to-business volumes.

Continued investments in customer offering and infrastructure to strengthen competitiveness

One of the areas that we are focusing closely on is strengthening our Nordic offering and exploiting the potential of our extensive Nordic network to increase synergies. We are continuing to invest

in consolidating our position in the long-term growing e-commerce market, and our terminal projects in both Norway and Finland are progressing as planned.

The rollout of parcel lockers in the Nordics continues at full speed. Our ambition is to expand our network to 12,500 parcel lockers by year-end to cover large areas of the Nordic region. In Sweden, we passed the milestone of one million parcels delivered via our parcel lockers in the quarter. In Finland, we have added 160 PostNord parcel lockers to our partner network for parcel lockers. At the same time, we have made a start on building up our own parcel collection network. The aim is to offer the market's best service to Finnish e-commerce consumers.

We are striving to be at the forefront and trying at all times to anticipate how best to meet the needs of the customer and consumer of the future. For example, we are now trialing parcel deliveries via a parcel delivery robot in Malmö, Sweden. Similar trials are also being conducted in Denmark. If the trials are well received, we will be able to roll out more delivery robots even before year-end.

Alternate-day deliveries of letters, newspapers and advertising mail have now been implemented throughout Sweden. This is absolutely necessary for the Group's long-term competitiveness, and I would like both to express my appreciation of the highly professional work that has been done in the organization, and my satisfaction to see that in general it has been received well. In Denmark, the process of adjusting the universal service obligation is under way. Our current agreement with the Danish State runs until December 31, 2022. Development of a new agreement is ongoing and we are looking forward to get clarity, in order to achieve stability for both employees and customers.

High pace maintained in green transition

Our work takes as its starting-point high-level science-based goals, and it gives us pleasure that our plan for reducing our overall climate impact has been approved by the Science Based Targets initiative, an acknowledgement that our transition supports the Paris Agreement. Renewal of our vehicle fleet continues, partly in the shape of new electric cars on Funen, Denmark, and testing of an all-electric heavy goods truck in Sweden. In the quarter, we



Annemarie Gardshol, President and Group CEO

approved a decision to establish a 50,000 square meter third-party logistics building in Norrköping, Sweden. The intention is to have it certified to BREEAM* Very good level, an ambitious level of sustainability.

Our sustainability work has also been commended in the Financial Times which, in association with Statista, named PostNord as one of Europe's Climate Leaders. The list consists of the 400 European companies that achieved the biggest reduction in carbon dioxide density** between 2015 and 2020. I am greatly honored to see that PostNord appears in this highly prestigious list. Of course, we will not let it rest there. We will continue to work hard in line with our sustainability agenda, in which the climate transition is one important element.

In conclusion, I would like to thank all our employees for their excellent work, and our customers, consumers and partners for our excellent cooperation. I would also like to wish everyone a great summer!

Annemarie Gardshol
President and Group CEO

* The BRE environmental certification system BREEAM (the BRE Environmental Assessment Method).

** Emissions of greenhouse gases in relation to revenue.

Net sales and income

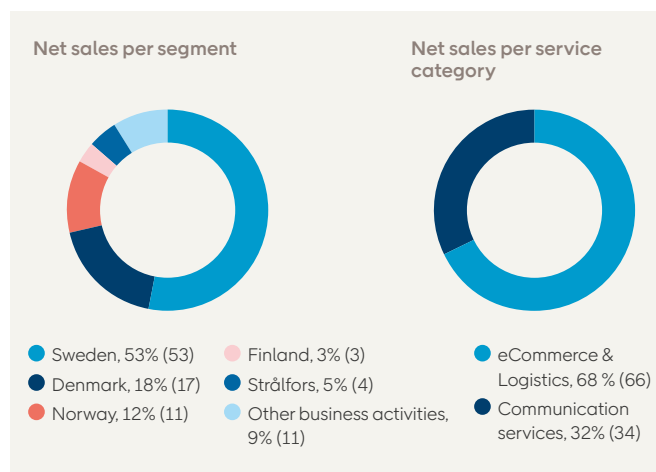
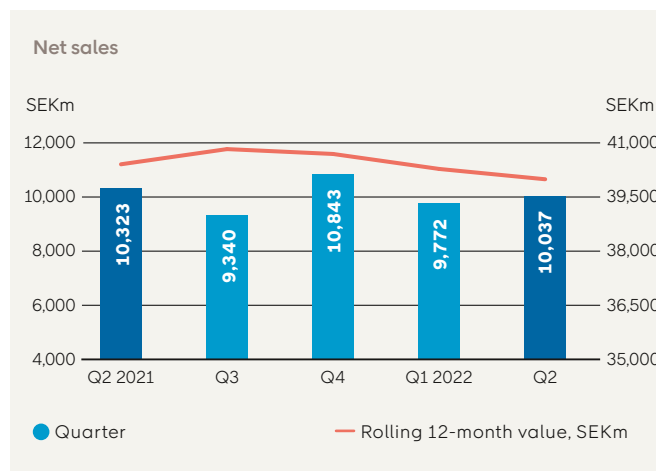
Net sales

Net sales totaled SEK 10,037 million (10,323) in the second quarter, a decrease of –5 percent (13) in fixed currency for like-for-like units. The loss was primarily attributable to a decrease in business at Direct Link, reduced business-to-consumer parcel volumes and lower mail volumes. This was offset by rising fuel surcharges, general price increases and growth in third-party logistics and groupage cargo, as well as higher parcel volumes business-to-business.

Parcel volumes declined and in all, 61 million (65) parcels were handled during the quarter, a decrease of –7 percent (14). Volumes to business-to-consumer customers decreased by –10 percent (13), while volumes to business-to-business customers increased by 3 percent (19).

Mail volumes decreased by –12 percent (–4) in the quarter as a result of the ongoing process of digitalization

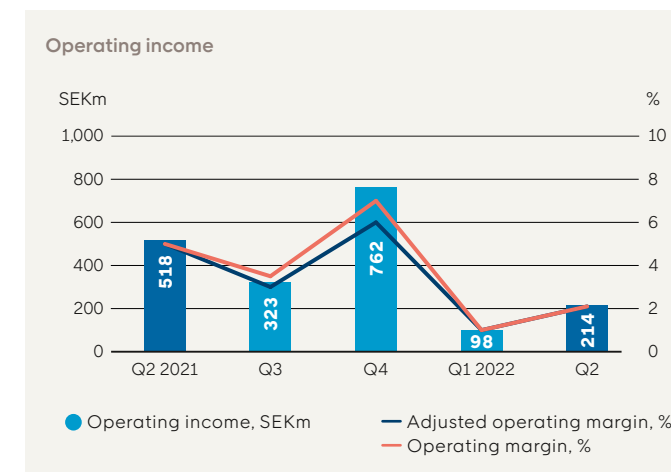
Other operating income increased to SEK 194 million (85), mainly as a result of higher exchange rate gains. Government compensation relating to the Covid-19 pandemic, together with compensation for the universal service obligation in Denmark decreased by a total of SEK 42 million to SEK 52 million (94).



Income

Operating income totaled SEK 214 million (518) in the second quarter, an operating margin of 2.1 percent (5.0). Income was negatively impacted by lower volumes in both parcels and mail businesses. In addition, income was negatively impacted by high transportation costs, although such costs were largely offset through price increases. Net financial items totaled SEK –24 million (–46), mainly consisting of interest expense in connection with leases, pensions and loans. The change in net financial items was attributable above all to revaluation of sickness insurance policies due to an increase in the discount rate. Tax for the period totaled SEK –79 million (–91) and income for the period SEK 112 million (380).

The return on capital employed (ROCE) was 10.6 percent (23.0). The change arises mainly from the decrease in income over the past half-year.



Cash flow and financial position

Cash flow

Cash flow from operating activities totaled SEK 536 million (835) in the second quarter. The decrease was attributable in the main to the lower income in the period and higher outgoing payments for terminal settlements to other postal operators. However, the decrease was offset by lower outgoing payments for settlements in connection with restructuring in Denmark.

Cash flow from investing activities totaled SEK –463 million (–324). Investments were made primarily in vehicles, sorting equipment and parcel lockers.

Cash flow from financing activities totaled SEK –360 million (–349), of which amortization of lease liabilities accounted for SEK –355 million (–343).

Net debt

The Group's net debt, including pensions and lease liabilities, decreased by SEK 3,002 million during the second quarter, mainly due to a major pension and sickness pension plan asset. The pen-

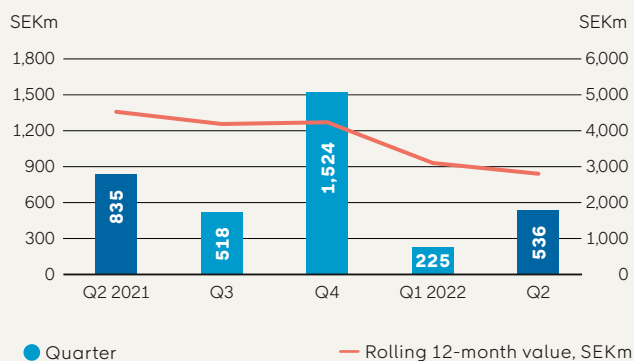
sion asset increased by SEK 3,596 million in the quarter, from SEK 442 million to SEK 4,038 million. The increase arose in the main through an increase in the discount rate in the second quarter.

The net debt ratio including pensions and lease liabilities was 0 percent (28). The Group's net debt ratio excluding lease liabilities was –44 percent (–19). Financial preparedness at the end of the quarter totaled SEK 6,704 million (8,979), including cash and cash equivalents of SEK 4,704 million (6,979) and unutilized credit facilities of SEK 2,000 million (2,000).

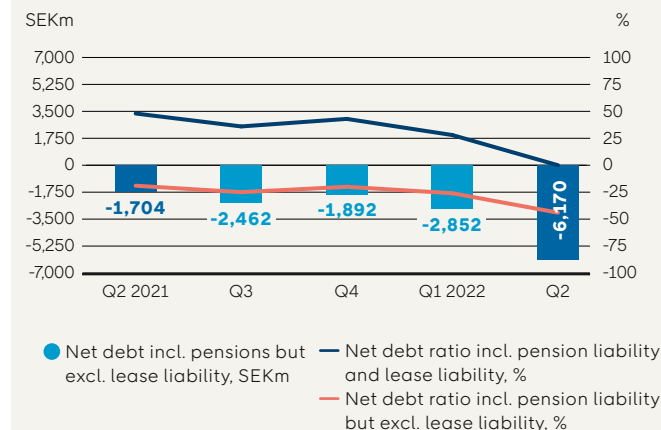
Equity

The Group's equity increased to SEK 13,623 million from SEK 10,581 million on March 31, 2022. The change in the quarter related to income of SEK 112 million for the period, revaluation of SEK 2,910 million net in the pension commitment net after tax and translation differences of SEK 22 million.

Cash flow from operating activities



Net debt net debt ratio



Net debt

SEKm, unless otherwise indicated¹

	June 30, 2022	Mar. 31, 2022	Dec. 31, 2021	Sept. 30, 2021	June 30, 2021
Interest-bearing liabilities	9,004	8,693	9,134	9,226	10,049
Pensions and disability pension plans	-4,038	-442	1,281	707	1,360
Long- and short-term investments	-278	-285	-288	-287	-290
Cash and cash equivalents	-4,704	-4,979	-6,242	-6,238	-6,979
Net debt incl. pensions and lease liabilities	-15	2,987	3,885	3,408	4,140
Net debt ratio incl. pensions and lease liabilities	0%	28%	43%	36%	48%
Net debt incl. pensions but excl. lease liabilities	-6,170	-2,852	-1,892	-2,462	-1,704
Net debt ratio incl. pensions but excl. lease liabilities	-44%	-26%	-20%	-25%	-19%

¹ See specification in Note 8.

Parent Company

Sustainability information

The Parent Company conducted limited operations, in the form of intra-Group services. No external net sales were recognized during this or the corresponding quarter last year. Net income for the period totaled SEK 10 million (1)



As a major logistics provider, PostNord takes responsibility for helping to progress sustainable development in the industry. Our updated sustainability agenda will contribute to positive change for the people around us and radically reduce the climate footprint of road transport in the Nordic region. One ambition is to lead the mail and logistics sector into the low-carbon economy by becoming fossil-free by no later than 2030. We look after the health and safety of our employees and suppliers, and strive for equality and inclusion.

Employees

The average number of employees (FTEs) was 26,693 (28,258), a decrease from the corresponding period last year.

Sickness absence averaged 7.1 percent (6.2) on a trailing 12-month basis, where the impact of each individual month is limited. At the end of the quarter, the proportion of women in management roles was 36 percent (36) at levels 1–3. At levels 4–6, the figure was 32 percent (32).

Sustainable supply chain

As of 2022, PostNord reports procurement on fair conditions in accordance with the Responsible Procurement Index (RPI). RPI illustrates how the purchasing process and sustainability in the supply chain are closely linked. RPI consists of three underlying KPIs – central purchasing, national road transport purchasing and supply chain sustainability. The first two KPIs address supplier loyalty and procurement in accordance with our purchasing policy. The last of the KPIs addresses the extent to which purchasing volumes from significant suppliers are procured by those who accept and comply with the PostNord Supplier Code of Conduct. The overall RPI result for PostNord in Q2 2022 is 91. The target for 2022 is to achieve an index result of 92.

Climate impact

Carbon dioxide emissions for the quarter decreased by 12 percent, compared with the second quarter of 2021, to 59,837 tons. PostNord's total energy consumption in the quarter (including both transportation and use of premises) totaled 398,405 MWh. Renewable energy accounted for 42 percent of total energy consumption during the quarter. PostNord's climate transition requires the Group's investments to be steered in a green direction. Work is in progress on classifying and monitoring PostNord's operations in accordance with the EU's taxonomy and taxonomy regulation.

[Read more about our ambitious sustainability work at postnord.com.](https://postnord.com)

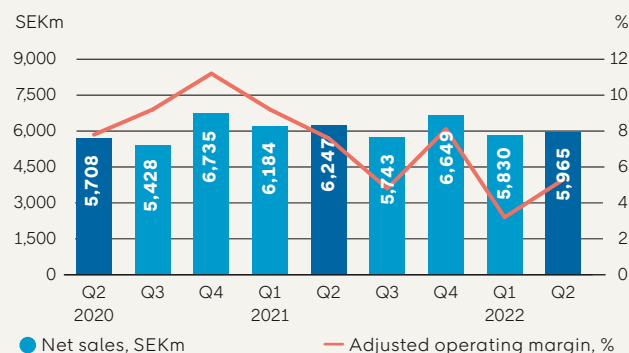
PostNord Sweden

Net sales totaled SEK 5,965 million (6,247) in the quarter, a decrease of –5 percent (11) for like-for-like units. The e-Commerce & Logistics business grew by 8 percent, driven by increased sales in business-to-business and third-party logistics. On the other hand, business-to-consumer volumes decreased in the quarter. Parcel volumes decreased on aggregate by –4 percent (11). Digitalization in the mail business continues at the same pace as before the pandemic, and mail volumes decreased by –14 percent (–3).

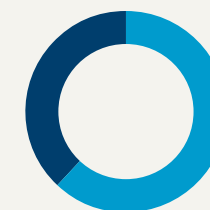
Operating income totaled SEK 318 million (474) in the quarter. The lower income was mainly due to a decrease in income resulting from the reduced mail volumes and the lower business-to-consumer income. The work of adapting production capacity to lower mail and parcel volumes continues on an ongoing basis. In addition, rising inflation has led to higher price levels in the supply chain, above all as regards vehicles, transportation and procured services, which adversely affected margins during the quarter.

Sick leave levels fell during the quarter but remain high compared to pre-pandemic levels. Delivery quality for mail was recorded at 95.5 percent (98.4) in the quarter. Delivery quality for parcels was 91.0 percent (94.6) in the quarter.

Net sales and adjusted operating margin



Net sales



● eCommerce & Logistics, 62% (58)
● Communication services, 38% (42)

95.5%

Delivery quality, mail
Legal requirement 95%
Period
April–June 2022

SEKm, unless otherwise indicated	April–June		Like-for-like change	January–June		Like-for-like change
	2022	2021		2022	2021	
Net sales	5,965	6,247	–5%	11,795	12,431	–5%
– Communication Services (external)	2,080	2,330	–11%	4,279	4,777	–10%
– eCommerce & Logistics (external)	3,459	3,194	8%	6,600	6,234	6%
– Intra-Group	426	723	–41%	916	1,420	–35%
Operating income (EBIT)	318	474		505	1,042	
Operating margin, %	5.3	7.6		4.3	8.4	
Items affecting comparability	–	–		–	–	
Adjusted operating income (adjusted EBIT)	318	474		505	1,042	
Adjusted operating margin, %	5.3	7.6		4.3	8.4	

PostNord Denmark

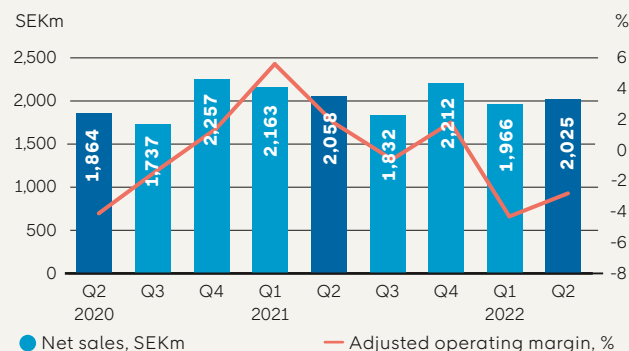
Net sales totaled SEK 2,025 million (2,058), a change of –5 percent (16) in fixed currency for like-for-like units.

Mail volumes were unchanged, at 0 percent (–6). The quarter was marked by a further sharp fall in import mail due to the abolition of the minimum VAT threshold for purchases of goods outside the EU. However, there was no decline in domestic mail as that business benefited from the mailing of ballot papers for the Danish June referendum on abolition of the country's defense opt-out from the EU's defense and security policy. Parcel volumes decreased by –6 percent (19), with demand in business-to-consumer falling in pace with the opening up of Danish society, in combination with reduced consumer purchasing power.

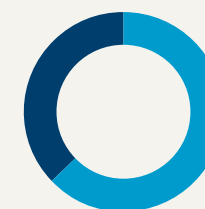
Operating income totaled SEK –57 million (38). The decrease in income was mainly due to sharply reduced volumes in business-to-consumer parcels. Income was also adversely affected by decreased volumes of import mail and higher costs in the business, driven by rising inflation especially in energy and fuel prices. Compensation for the universal service obligation (USO) was also lower in the quarter, at SEK 46 million (63).

Delivery quality of the "Brevet" service in the quarter was 95.1 percent (96.9). Delivery quality in parcels for the quarter was 91.9 percent (95.9).

Net sales and adjusted operating margin



Net sales



95.1%

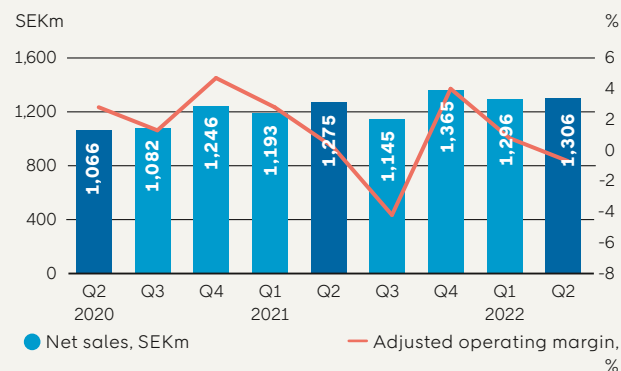
Delivery quality, Brevet
Legal requirement 93%
Period
April–June 2022

SEKm, unless otherwise indicated	April–June		Like-for-like change	January–June		Like-for-like change
	2022	2021		2022	2021	
Net sales	2,025	2,058	–5%	3,992	4,221	–9%
– Communication Services (external)	633	627	–2%	1,250	1,323	–9%
– eCommerce & Logistics (external)	1,101	1,117	–4%	2,192	2,272	–7%
– Intra-Group	291	313	–10%	550	625	–15%
Operating income (EBIT)	–57	38		–142	231	
Operating margin, %	–2.8	1.8		–3.6	5.5	
Items affecting comparability	–	–		–	72	
Adjusted operating income (adjusted EBIT)	–57	38		–142	159	
Adjusted operating margin, %	–2.8	1.8		–3.6	3.8	

PostNord Norway

Net sales totaled SEK 1,306 million (1,275), a decrease of –2 percent (15) in fixed currency for like-for-like units. Subdued demand as a result of the lifting of pandemic restrictions, along with rising inflation, led to a reduction of –14 percent (35) in parcel volumes in the quarter. Operating income totaled SEK –9 million (–3). The lower income was attributable to higher transportation costs, reduced e-commerce volumes and challenges in adapting production capacity quickly enough to align with the sharp reduction in volumes. Delivery quality was 91.1 percent (89.2) during the quarter.

Net sales and adjusted operating margin

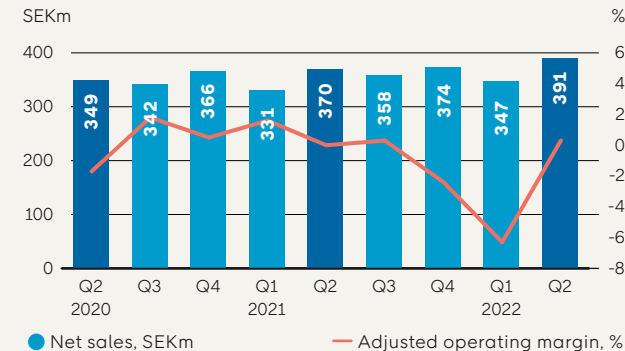


SEKm, unless otherwise indicated	April–June		Like-for-like change	January–June		Like-for-like change
	2022	2021		2022	2021	
Net sales	1,306	1,275	–2%	2,602	2,468	0%
– Communication Services (external)	18	21	–14%	38	43	–18%
– eCommerce & Logistics (external)	1,042	991	1%	2,090	1,958	1%
– Intra-Group	246	263	–10%	474	466	–4%
Operating income (EBIT)	–9	–3		2	30	
Operating margin, %	–0.7	–0.2		0.1	1.1	
Items affecting comparability	–	–		–	–	
Adjusted operating income (adjusted EBIT)	–9	–3		2	30	
Adjusted operating margin, %	–0.7	–0.2		0.1	1.1	

PostNord Finland

Net sales totaled SEK 391 million (370), an increase of 2 percent (11) in fixed currency for like-for-like units. Sales in the logistics business increased, mainly due to increased deliveries to the healthcare sector. Parcel volumes decreased by –4 percent (22), driven by lower volumes of business-to-consumer imports. Operating income totaled SEK 1 million (–1). The improvement in income was the result of the increased sales. Delivery quality was 86.2 percent (95.6) for the quarter.

Net sales and adjusted operating margin

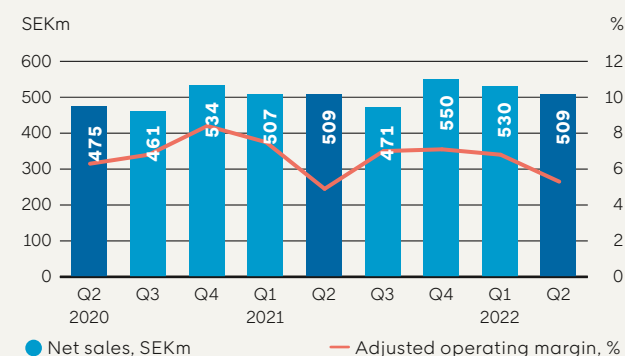


SEKm, unless otherwise indicated	April–June		Like-for-like change	January–June		Like-for-like change
	2022	2021		2022	2021	
Net sales	391	370	2%	738	702	2%
– Communication Services (external)	–	–	–	–	–	–
– eCommerce & Logistics (external)	271	251	5%	519	483	4%
– Intra-Group	120	119	–3%	220	219	–3%
Operating income (EBIT)	1	–1		–21	1	
Operating margin, %	0.3	0.0		–2.8	0.0	
Items affecting comparability	–	–		–	–	
Adjusted operating income (adjusted EBIT)	1	–1		–21	1	
Adjusted operating margin, %	0.3	0.0		–2.8	0.0	

PostNord Strålfors

Net sales totaled SEK 509 million (509), a decrease of –2 percent (8) in fixed currency for like-for-like units. The long-term trend – a structurally declining market for printed matter and physical letters in the wake of digitalization – remains. Net sales are being positively impacted by continued growth in revenues from digital services and products. Operating income totaled SEK 27 million (25). Improved income as a result of growth in digital services and products and non-recurring deals in graphic products.

Net sales and adjusted operating margin



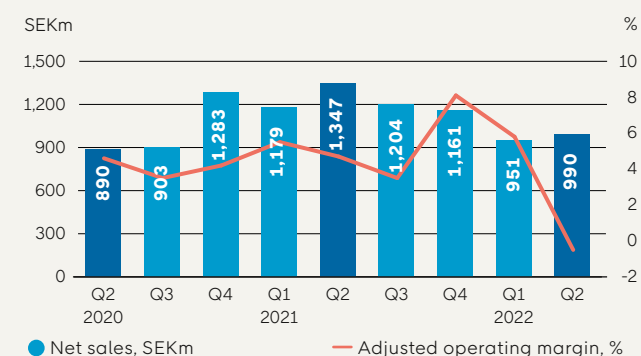
SEKm, unless otherwise indicated	April–June		Like-for-like change	January–June		Like-for-like change
	2022	2021		2022	2021	
Net sales	509	509	–2%	1,039	1,016	0%
– Communication Services (external)	450	454	–3%	915	908	–1%
– Intra-Group	59	55	8%	124	108	6%
Operating income (EBIT)	27	25		63	63	
Operating margin, %	5.3	4.9		6.1	6.2	
Items affecting comparability	–	–		–	–	
Adjusted operating income (adjusted EBIT)	27	25		63	63	
Adjusted operating margin, %	5.3	4.9		6.1	6.2	

Other business activities

Net sales totaled SEK 990 million (1,347), a decrease of –32 percent (61) in fixed currency for like-for-like units. Sales and income for Direct Link decreased sharply compared with the second quarter last year as a result of losing a major customer in Asia, as well as reduced volumes due to new pandemic restrictions in Asia. In the logistics operations in Germany, parcel volumes decreased by –7 percent (32), driven by lower exports to the business-to-consumer market in the Nordic region.

Operating income for the segment totaled SEK –5 million (63). Operating income includes realized and unrealized gains/losses of SEK –61 million (–) from forward exchange contracts.

Net sales and adjusted operating margin



SEKm, unless otherwise indicated	April–June		Like-for-like change	January–June		Like-for-like change
	2022	2021		2022	2021	
Net sales	990	1,347	–32%	1,941	2,526	–28%
– Communication Services (external)	55	62	–11%	97	111	–12%
– eCommerce & Logistics (external)	931	1,283	–33%	1,837	2,404	–29%
– Intra-Group	3	3	7%	6	11	–44%
Operating income (EBIT)	–5	63		50	128	
Operating margin, %	–0.5	4.7		2.6	5.1	
Items affecting comparability	–	–		–	–	
Adjusted operating income (adjusted EBIT)	–5	63		50	128	
Adjusted operating margin, %	–0.5	4.7		2.6	5.1	

Other information

Update regarding the universal service obligation in Denmark

PostNord Denmark is operating in accordance with the extended contract for the universal postal service in Denmark, which runs until December 31, 2022. Dialogue with the Danish State on future financing continues in parallel.

Delivery quality

Delivery quality in Sweden is still above the legal requirement of 95 percent for “Brev” – which must be delivered to the intended recipient within two working days – maintaining a level of 95.5 percent (97.8) for the quarter. In Denmark, quality also exceeded the legal requirement. During the quarter, quality for “Brevet” was measured at 95.1 percent (95.3). Overall delivery quality for parcels in the Group was 91.0 percent (94.8) for the quarter.

Key events in April–June 2022

Annual General Meeting 2022

The Annual General Meeting of PostNord AB (publ) was held on April 26, 2022. The meeting passed resolutions, for example, on election of the Board and appointment of the auditors, and that no dividend is to be paid to the owners.

Signatures

Solna, July 19, 2022

PostNord AB (publ), CIN 556771-2640

The Board of Directors and the President and Chief Executive Officer hereby declare that the interim report provides a true and fair view of the Group's and the Parent Company's operations, position and results, and also describes the material risks and uncertainties faced by the Parent Company and companies making up the Group.

Christian Jansson

Chairman

Christian Frigast

Vice Chairman

Sonat Burman Olsson

Director

Susanne Hundsbaek-Pedersen

Director

Peder Lundquist

Director

Hillevi Engström

Director

Erik Sandstedt

Director

Charlotte Strand

Director

Bo Fröström

Employee representative

Daniel Hansen

Employee representative

Sandra Svensk

Employee representative

Annemarie Gardshol

President and Group CEO

Financial statements – Group

Income statement

SEKm	Note	April–June		January–June	
		2022	2021	2022	2021
Net sales	1	10,037	10,323	19,809	20,510
Other operating income		194	85	479	445
Operating revenue	3	10,230	10,409	20,288	20,956
Personnel expenses		–3,970	–4,049	–8,029	–8,135
Transportation expenses		–3,115	–2,757	–6,067	–5,440
Other expenses		–2,268	–2,442	–4,554	–4,702
Depreciation and impairments		–661	–643	–1,325	–1,283
Operating expenses		–10,016	–9,891	–19,976	–19,560
OPERATING INCOME	3	214	518	312	1,396
Financial income		16	2	34	10
Financial expenses		–40	–48	–103	–104
Net financial items		–24	–46	–69	–94
Income before tax		191	472	243	1,301
Tax		–79	–91	–117	–203
NET INCOME FOR THE PERIOD		112	380	126	1,098
Attributable to					
Parent Company shareholders		111	379	125	1,096
Non-controlling interests		1	1	1	2
Earnings per share, SEK		0.06	0.19	0.06	0.55

Statement of comprehensive income

SEKm	April–June		January–June	
	2022	2021	2022	2021
NET INCOME	112	380	126	1,098
OTHER COMPREHENSIVE INCOME				
Items that cannot be transferred to net income				
Revaluation of pension liabilities	3,665	1,056	5,290	3,198
Change in deferred tax	–755	–218	–1,090	–659
Total	2,910	838	4,200	2,539
Items that have been or may be transferred to net income				
Cash flow hedging after tax	0	1	0	1
Translation differences	22	–101	166	111
Total	22	–100	166	112
TOTAL OTHER COMPREHENSIVE INCOME	2,932	738	4,366	2,651
COMPREHENSIVE INCOME	3,044	1,118	4,492	3,749
Attributable to				
Parent Company shareholders	3,043	1,117	4,491	3,747
Non-controlling interests	1	1	1	2

Financial statements – Group

Statement of financial position

SEKm	Note	June 30, 2022	Dec. 31, 2021	June 30, 2021
	1			
ASSETS				
Goodwill		2,602	2,582	2,550
Other non-current intangible assets		435	475	479
Property, plant and equipment		7,997	7,422	6,988
Right-of-use assets		6,094	5,694	5,768
Participations in associated companies		171	159	149
Non-current interest-bearing receivables	6	266	276	274
Other non-current receivables	6	4,272	352	373
Deferred tax assets		19	23	29
Total non-current assets		21,856	16,983	16,609
Inventories		93	83	85
Tax assets		329	415	504
Trade receivables	6	5,034	5,331	4,711
Prepaid expenses and accrued income	6	1,427	1,263	1,484
Other current receivables	6	99	260	449
Current interest-bearing receivables	6	11	11	16
Cash and cash equivalents	6	4,704	6,242	6,979
Assets held for sale		9	–	22
Total current assets		11,706	13,606	14,250
TOTAL ASSETS		33,562	30,590	30,859

SEKm	Note	June 30, 2022	Dec. 31, 2021	June 30, 2021
EQUITY AND LIABILITIES				
Equity		13,623	9,133	8,653
Liabilities				
Non-current interest-bearing liabilities	6	2,749	2,752	2,751
Non-current lease liabilities		4,875	4,499	4,618
Other non-current liabilities		70	70	44
Pensions		–	1,386	1,483
Other provisions	5	752	955	1,163
Deferred tax liabilities		1,331	200	142
Total non-current liabilities		9,777	9,861	10,201
Current interest-bearing liabilities	6	13	513	1,356
Current lease liabilities		1,367	1,371	1,324
Trade payables	6	3,047	3,381	2,710
Tax liabilities		148	202	288
Other current liabilities	6	1,347	1,227	1,321
Accrued expenses and deferred income	6	3,946	4,340	4,086
Other provisions	5	295	562	920
Total current liabilities		10,162	11,595	12,004
TOTAL LIABILITIES		19,939	21,457	22,205
TOTAL EQUITY AND LIABILITIES		33,562	30,590	30,859

Financial statements – Group

Statement of cash flows

SEKm	Note	April–June		January–June	
		2022	2021	2022	2021
OPERATING ACTIVITIES					
Income before tax		191	472	243	1,301
Adjustments for non-cash items ¹		561	405	706	914
Income tax paid		-79	-24	2	-263
Total from operating activities before change in working capital		673	852	951	1,952
Change in working capital					
Increase(-)/decrease(+) in inventories		-2	-3	-9	5
Increase(-)/decrease(+) in other operating receivables		-407	-476	457	-82
Increase(+)/decrease(-) in other operating liabilities		272	462	-635	94
Total change in working capital		-137	-17	-187	17
Cash flow from operating activities		536	835	764	1,969
INVESTING ACTIVITIES					
Purchase of property, plant and equipment		-426	-227	-811	-385
Divestment of property, plant and equipment		2	-	39	4
Acquisitions of non-current intangible assets		-39	-48	-85	-78
Acquisition of subsidiary, effect on cash and cash equivalents	4	-	-49	-226	-49
Divestment of financial assets		-	-	-	1
Cash flows from investing activities		-463	-324	-1,083	-507

SEKm	Note	April–June		January–June	
		2022	2021	2022	2021
FINANCING ACTIVITIES					
Amortized loans		-3	-4	-506	-34
Amortized lease liabilities		-355	-343	-724	-683
Dividend paid		-2	-2	-2	-2
Cash flows from financing activities		-360	-349	-1,232	-719
CASH FLOWS FOR THE PERIOD					
Cash and cash equivalents, at beginning of period		4,979	6,821	6,242	6,229
Translation difference in cash and cash equivalents		12	-4	13	7
Cash and cash equivalents, at end of period		4,704	6,979	4,704	6,979
¹ Adjustments for non-cash items					
Depreciation and impairments		661	643	1,325	1,283
Change in pension liability		-43	10	-189	190
Other provisions		-38	-146	-336	-302
Capital gain/loss, divestment of assets		3	-1	-4	-73
Other		-22	-101	-90	-184
Total		561	405	706	914

Financial statements – Group

Statement of changes in equity

January–June 2021

Equity attributable to the Parent Company's shareholders

SEKm	Share capital ¹	Other contributed equity	Translation reserve	Hedging reserve	Retained earnings	Non-controlling interests	Total equity
Equity, opening balance, Jan. 01, 2021	2,000	10,621	-1,820	-1	-5,896	2	4,906
Comprehensive income for the period							
Net income for the period	-	-	-	-	1,096	2	1,098
Other comprehensive income for the period	-	-	111	1	2,539	-	2,651
Total comprehensive income for the period	-	-	111	1	3,635	2	3,749
Dividend	-	-	-	-	-	-2	-2
Shareholders' equity, closing balance June 30, 2021	2,000	10,621	-1,709	0	-2,261	2	8,653

July–December 2021

Equity attributable to the Parent Company's shareholders

SEKm	Share capital ¹	Other contributed equity	Translation reserve	Hedging reserve	Retained earnings	Non-controlling interests	Total equity
Equity, opening balance, July 01, 2021	2,000	10,621	-1,709	0	-2,261	2	8,653
Comprehensive income for the period							
Net income for the period	-	-	-	-	891	-	891
Other comprehensive income for the period	-	-	112	0	164	-	276
Total comprehensive income for the period	-	-	112	0	1,055	-	1,167
Repayment of unconditional capital injection ²	-	-667	-	-	-19	-	-686
Shareholders' equity, closing balance Dec. 31, 2021	2,000	9,954	-1,597	0	-1,226	2	9,133

January–June 2022

Equity attributable to the Parent Company's shareholders

SEKm	Share capital ¹	Other contributed equity	Translation reserve	Hedging reserve	Retained earnings	Non-controlling interests	Total equity
Equity, opening balance, Jan. 01, 2022	2,000	9,954	-1,597	0	-1,226	2	9,133
Comprehensive income for the period							
Net income for the period	-	-	-	-	125	1	126
Other comprehensive income for the period	-	-	166	0	4,200	-	4,366
Total comprehensive income for the period	-	-	166	0	4,325	1	4,492
Dividend	-	-	-	-	-	-2	-2
Shareholders' equity, closing balance June 30, 2022	2,000	9,954	-1,431	0	3,099	1	13,623

¹ Number of shares is 2,000,000,001, comprising 1,524,905,971 ordinary shares and 475,094,030 series B shares.

² Repayment of unconditional capital injection of SEK 667 million plus interest of SEK 19 million.

Parent Company

Income statement

SEKm	Note	April–June		January–June	
		2022	2021	2022	2021
	1				
Other operating income		11	4	17	7
Operating revenue		11	4	17	7
Personnel expenses		–7	–5	–15	–10
Other expenses		–3	–6	–4	–12
Operating expenses		–10	–11	–19	–22
OPERATING INCOME		1	–7	–2	–15
Interest income and similar items		22	21	37	39
Interest expenses and similar items		–12	–13	–22	–25
Financial items		10	8	15	14
Income after financial items		11	1	13	–1
Appropriations		–	–	–	–
Income before tax		11	1	13	–1
Tax		–1	–	–1	–
NET INCOME		10	1	12	–1

Statement of comprehensive income

SEKm	April–June		January–June	
	2022	2021	2022	2021
Net income for the period	10	1	12	–1
Other comprehensive income for the period	–	–	–	–
COMPREHENSIVE INCOME	10	1	12	–1

Condensed balance sheet

SEKm	Note	June 30, 2022	Dec. 31, 2021	June 30, 2021
	1			
ASSETS				
Participations in Group companies		10,861	10,861	10,861
Interest-bearing receivables		39	39	35
Interest-bearing receivables from Group companies		5,000	5,000	7,000
Total non-current assets		15,900	15,899	17,896
Interest-bearing receivables from Group companies		1,185	2,074	–
Other receivables from Group companies		1,000	700	1,256
Other current receivables		118	22	56
Total current assets		2,303	2,796	1,312
TOTAL ASSETS		18,203	18,695	19,208
EQUITY AND LIABILITIES				
Equity		15,636	15,623	15,751
Interest-bearing liabilities		2,437	2,436	2,432
Other non-current liabilities		10	10	8
Total non-current liabilities		2,447	2,446	2,440
Interest-bearing liabilities		–	500	1,000
Other current liabilities		120	126	16
Total current liabilities		120	626	1,016
TOTAL EQUITY AND LIABILITIES		18,203	18,695	19,208

Notes to the financial statements

Note 1 Accounting principles

The consolidated accounts have been prepared in accordance with the EU-approved International Financial Reporting Standards (IFRS). The interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and supplementary rules in the Swedish Annual Accounts Act. The provisions of Chapter 9 of the Swedish Annual Accounts are applied in the Parent Company. Other disclosures in accordance with IAS 34.16A are presented in both the financial statements and other parts of the interim report.

New and revised accounting principles

The new or revised IFRS that entered into force in 2022 have not had any impact on the consolidated financial statements. A number of new or revised IFRS that will come into effect in the financial years ahead have not been adopted early in the preparation of these financial statements. They are not expected to have a material impact on the Group's or the Parent Company's forthcoming financial reports.

Significant assessments and estimates

When preparing the financial statements, management has made assessments and estimates that affect the Group's reporting. These assessments and estimates are based on what was known at the time the accounts were presented, and on historic experience and the assumptions that management considers reasonable in the given circumstances. The most significant assessments have not changed since the last annual report.

Note 2 Risks

The Parent Company and the Group are exposed to strategic, operational and financial risks. PostNord works continuously to identify, evaluate, manage, and monitor risks in the world around us and within the business. Risk management is an integral part of the Group's strategy work and business planning. Agreed risk control activities are followed up continuously and reported back to the Group Leadership Team and Board of Directors. For further information on significant risks, please refer to the Annual and Sustainability Report 2021, on pages 31–34.

The COVID–19 pandemic has affected the whole world, and the markets where PostNord operates are no exception. The long-term impact of the pandemic on sales and the product mix will be determined by which behavioral changes become permanent. The knock-on effects of the pandemic have been exacerbated by the war in Ukraine, with disruptions in delivery chain and high inflationary pressure. The Group is continuously monitoring the world situation in order to identify direct risks and macro factors that could adversely affect PostNord.

Note 3 Operating segments

The Group's division into segments is primarily based on the companies' geographical domicile, plus the segments PostNord Strålfors and Other business activities, which are controlled and coordinated according to the nature of their operations. Market pricing is applied to legal transactions between PostNord's segments.

The operating segments reflect the Group's operational structure.

PostNord Sweden operates in mail, logistics and e-commerce in the Swedish market.

PostNord Denmark operates in mail, logistics and e-commerce in the Danish market.

PostNord Norway and **PostNord Finland** operate in logistics and e-commerce in the Norwegian and Finnish markets, respectively.

PostNord Strålfors operates in the area of information logistics. The company develops and offers communication solutions for companies with a large customer base. PostNord Strålfors operates in Sweden, Denmark, Norway and Finland.

Other Business activities includes Direct Link, PostNord's e-commerce and logistics business in Germany and other business activities. Direct Link operates in global distribution of marketing communications and lightweight goods, mainly for e-retailers. The business is conducted in the USA, the UK, Germany, Poland, Singapore, Hong Kong, China and Australia. Operations in Australia are being wound down.

The Other and eliminations segment consists of shared services and corporate functions including the Parent Company and Group adjustments. Group adjustments consist of IFRS measurement for pensions under IAS 19 Employee Benefits and IAS 16 Leases. An operational allocation of the cost of earning defined-benefit pensions is made between Other and eliminations and PostNord Sweden so that each segment carries its share of the earned entitlement. Eliminations consists of the elimination of internal transactions.

Cont. on next page

Note 3 (cont.)

Net sales per segment

SEKm	Q2 2022	Q1 2022	Q4 2021	Q3 2021	Q2 2021
PostNord Sweden	5,965	5,830	6,649	5,743	6,247
– of which, internal	426	490	622	745	723
PostNord Denmark	2,025	1,966	2,212	1,832	2,058
– of which, internal	291	258	353	275	313
PostNord Norway	1,306	1,296	1,365	1,145	1,275
– of which, internal	246	228	295	226	263
PostNord Finland	391	347	374	358	370
– of which, internal	120	100	117	109	119
PostNord Strålfors	509	530	550	471	509
– of which, internal	59	65	73	51	55
Other business activities	990	951	1,161	1,204	1,347
– of which, internal	3	3	3	3	3
Other and eliminations	-1,150	-1,148	-1,468	-1,413	-1,483
The Group	10,037	9,772	10,843	9,340	10,323

Operating income per segment

SEKm, unless otherwise indicated	Q2 2022	Q1 2022	Q4 2021	Q3 2021	Q2 2021
PostNord Sweden	318	187	638	274	474
– Operating margin, %	5.3	3.2	9.6	4.8	7.6
PostNord Denmark	-57	-85	47	28	38
– Operating margin, %	-2.8	-4.3	2.1	1.5	1.8
PostNord Norway	-9	11	55	-48	-3
– Operating margin, %	-0.7	0.9	4.0	-4.2	-0.2
PostNord Finland	1	-22	-9	1	-1
– Operating margin, %	0.3	-6.4	-2.4	0.3	-0.3
PostNord Strålfors	27	36	39	33	25
– Operating margin, %	5.4	6.8	7.1	7.0	4.9
Other business activities	-5	55	94	42	63
– Operating margin, %	-0.5	5.8	8.1	3.5	4.7
Other and eliminations	-60	-84	-101	-7	-78
Operating income	214	98	762	323	518
– Operating margin, %	2.1	1.0	7.0	3.5	5.0

Adjusted operating income per segment

SEKm, unless otherwise indicated	Q2 2022	Q1 2022	Q4 2021	Q3 2021	Q2 2021
PostNord Sweden	318	187	538	274	474
– Adjusted operating margin, %	5.3	3.2	8.1	4.8	7.6
PostNord Denmark	-57	-85	39	-11	38
– Adjusted operating margin, %	-2.8	-4.3	1.8	-0.1	1.8
PostNord Norway	-9	11	55	-48	-3
– Adjusted operating margin, %	-0.7	0.9	4.0	-4.2	-0.2
PostNord Finland	1	-22	-9	1	-1
– Adjusted operating margin, %	0.3	-6.4	-2.4	0.3	-0.3
PostNord Strålfors	27	36	39	33	25
– Adjusted operating margin, %	5.4	6.8	7.1	7.0	4.9
Other business activities	-5	55	94	42	63
– Adjusted operating margin, %	-0.5	5.8	8.1	3.5	4.7
Other and eliminations	-60	-84	-101	-7	-78
Adjusted operating income	214	98	653	284	518
– Adjusted operating margin, %	2.1	1.0	6.0	3.0	5.0

Net sales per operating segment and service category

SEKm	Service category			
	Communication Services April–June		eCommerce & Logistics April–June	
	2022	2021	2022	2021
PostNord Sweden	2,080	2,330	3,459	3,194
PostNord Denmark	633	627	1,101	1,117
PostNord Norway	18	21	1,042	991
PostNord Finland	–	–	271	251
PostNord Strålfors	450	454	–	–
Other business activities	55	62	931	1,283
Total	3,236	3,494	6,804	6,836

The above table shows PostNord's external net sales per service category and operating segment.

PostNord's revenue is mostly recognized at one point in time. The main items in revenue recognition over time are third-party logistics, subscription services and mail services. The relative shares of income recognized at one point in time were 97 percent (95) and over time 3 percent (5). Services in e-Commerce & Logistics consist of logistics services for deliveries to, from and within the Nordic region. The focus is on distribution of parcels, groupage, pallet goods and bulk logistics (part loads), as well as third-party logistics. The services in Communication Services consist of services in business and market communications, newspaper distribution and a postal service for individual customers. For a more detailed description of PostNord's services, see the Annual Report.

Note 4 Acquisitions and divestments

Effect of acquisitions and divestments on assets and liabilities, SEKm	January–June 2022		January–June 2021	
	Acquisitions	Divestments	Acquisitions	Divestments
Non-current intangible assets	–	–	46	–
Property, plant and equipment	243	–	71	–
Current assets	1	–	3	–
Total assets	244	–	120	–
Other current liabilities	–129	–	–24	–
Total liabilities	–129	–	–24	–
Net asset	116	–	96	–
Purchase consideration paid/received	–227	–	–49	–
Cash and cash equivalents acquired/divested	1	–	–	–
Net effect on cash and cash equivalents	–226	–	–49	–

Acquisitions and divestments of subsidiaries

No acquisitions or disposals took place in the second quarter of 2022. In quarter 1 2022, 100 percent of the shares in PostNord Terminal Bergen AS were acquired. The acquisition consists of a logistics terminal outside Bergen, Norway.

Note 5 Other provisions

January–June 2022, SEKm	Opening balance	Provisions	Reversals	Utilization	Other ¹	Closing balance
Transformation measures	729	27	–1	–366	25	414
Non-vested pension commitments	732	10	–	–	–157	585
Other	56	0	–	–4	–4	48
Total	1,517	37	–1	–370	–136	1,047
<i>of which current</i>	562					295
<i>of which non-current</i>	955					752

January–June 2021, SEKm	Opening balance	Provisions	Reversals	Utilization	Other ¹	Closing balance
Transformation measures	1,411	9	–9	–322	23	1,112
Non-vested pension commitments	946	11	–	–	–50	907
Other	65	0	–	–3	2	64
Total	2,422	20	–9	–325	–25	2,083
<i>of which current</i>	737					920
<i>of which non-current</i>	1,685					1,163

¹ Miscellaneous includes translation effect of currency fluctuations, revaluation effect in pensions, discounting effect in provisions and reclassifications.

Note 6 Financial instruments

Carrying amount and fair value of financial assets and liabilities, SEKm	June 30, 2022						
	Financial assets measured on an accruals basis via income	Financial assets measured at amortized cost	Financial liabilities measured at fair value via income	Derivatives used for hedging purposes	Financial liabilities measured at amortized cost	Carrying amount	Fair value
Assets	286	11,010	–	–	–	11,296	11,296
<i>of which, derivatives</i>	20	–	–	–	–	20	20
Liabilities	–	–	–53	–	–7,999	–8,052	–8,044
<i>of which, loan liabilities</i>	–	–	–	–	–2,568	–2,568	–2,560
<i>of which, derivatives</i>	–	–	–53	–	–	–53	–53
Total financial assets and liabilities, by category	286	11,010	–53	–	–7,999	3,244	3,252

Carrying amount and fair value of financial assets and liabilities, SEKm	June 30, 2021						
	Financial assets measured on an accruals basis via income	Financial assets measured at amortized cost	Financial liabilities measured at fair value via income	Derivatives used for hedging purposes	Financial liabilities measured at amortized cost	Carrying amount	Fair value
Assets	302	13,957	–	–	–	14,259	14,259
<i>of which, derivatives</i>	13	–	–	–	–	13	13
Liabilities	–	–	–10	0	–10,361	–10,371	–10,403
<i>of which, loan liabilities</i>	–	–	–	–	–3,577	–3,577	–3,609
<i>of which, derivatives</i>	–	–	–10	0	–	–10	–10
Total financial assets and liabilities, by category	302	13,957	–10	0	–10,361	3,888	3,856

The Group's assets in financial instruments are mainly measured at amortized cost and consist mainly of accounts receivable, cash and cash equivalents and terminal fees. The Group's assets in currency derivatives are measured at fair value via income.

The Group's interest-bearing liabilities largely consist of long- and short-term loan liabilities, trade payables and terminal fees, which are recognized at amortized cost. Liabilities for currency derivatives are recognized at fair value via income. The Group's interest rate derivatives are recognized at fair value via comprehensive income.

Note 7 Related parties

Compensation for the universal service obligation from the Danish State to Post Danmark A/S is recognized as income in the amount of SEK 46 million (63) for the quarter and SEK 92 million (126) on an accumulated basis. The amount has been recognized in accordance with IAS 20, Accounting for Government Grants and Disclosure of Government Assistance.

The June 2020 agreement with the Danish State for the July–December 2020 period, the December 2020 agreement for the January–August 2021 period and the August 2021 agreement for the September 2021–December 2022 period are subject to approval by the European Commission. Up to June 30, 2022, approval has not been obtained and thus the compensation has not been received. The claim on the Danish State for compensation for the universal service obligation amounted to SEK 519 million (278) on June 30, 2022.

Note 8 Definitions and alternative key performance indicators

The Group's financial information has been prepared in accordance with IFRS. References are made to a number of alternative financial key performance indicators that are not defined in IFRS. These key performance indicators provide additional information and are used as guidance for the Group Leadership Team, Board of Directors and external stakeholders in their analysis of the Company's operations. Because not all companies calculate financial measures in the same way, these indicators are not always comparable with indicators used by other companies.

The alternative key performance indicators used by PostNord are important in securing focus areas and linking to business model and strategy.

Definitions:

Operating margin

Operating income in relation to net sales.

Items affecting comparability

Items that are not recurring, or that do not relate directly to operating activities. The items must be of a material nature. For example, capital gains on sales of assets and impairment of assets.

Ongoing restructuring costs are not regarded as items affecting comparability.

Adjusted operating income

Operating income excluding items affecting comparability.

Adjusted operating margin

Adjusted operating income in relation to net sales.

Net debt

Interest-bearing liabilities, provision for pensions, lease liabilities minus cash and cash equivalents, financial investments, financial receivables as described in IAS 19 that are recognized as other non-current receivables and short-term investments.

SEKm	June 30, 2022	Mar. 31, 2022	Dec. 31, 2021	Sept. 30, 2021	June 30, 2021
Non-current interest-bearing liabilities	2,749	2,750	2,752	2,748	2,751
Non-current lease liabilities	4,875	4,570	4,499	4,613	4,618
Pensions ¹	–	–	1,386	811	1,483
Current interest-bearing liabilities	13	14	513	513	1,356
Current lease liabilities	1,367	1,359	1,371	1,352	1,324
Non-current interest-bearing receivables	–191	–195	–196	–190	–187
Non-current interest-bearing receivables, leases	–75	–78	–81	–84	–87
Other non-current receivables ²	–4,038	–442	–105	–104	–123
Current interest-bearing receivables	0	0	0	–2	–5
Current interest-bearing receivables, leases	–11	–11	–11	–11	–11
Cash and cash equivalents	–4,704	–4,979	–6,242	–6,238	–6,979
Net debt	–15	2,987	3,885	3,408	4,140

¹ Including assets under management. When the plan assets exceed the estimated present value of the pension commitments, they are recognized as Non-current receivables.

² The amount is the portion of non-current receivables that is attributable to funded defined-benefit disability pension plans and defined-benefit pension plans measured in accordance with IAS 19.

Net debt ratio

Net liability in relation to equity.

Net debt excluding leases in accordance with IFRS 16

Interest-bearing liabilities, provision for pensions, minus cash and cash equivalents, financial investments, financial receivables as described in IAS 19 that are recognized as other non-current receivables and short-term investments.

Equity excluding leases in accordance with IFRS 16

Equity excluding effect of IFRS 16 in accordance with IFRS 16.

Cont. on next page

Note 8 (cont.)

Reconciliation with financial statements

SEKm	June 30, 2022	Dec. 31, 2021	June 30, 2021
Equity as per Statement of financial position	13,623	9,133	8,653
Accumulated effect of leases in accordance with IFRS 16	318	326	329
Equity excluding leases in accordance with IFRS 16	13,941	9,459	8,982

Net debt ratio excluding leases in accordance with IFRS 16

Net debt excluding leases in accordance with IFRS 16 in relation to equity excluding leases in accordance with IFRS 16.

Financial preparedness

Cash and cash equivalents, short-term investments and unutilized committed credit line.

Operating income over the 12 months to the end of the period

Total operating income for four quarters.

Operating capital

Non-interest-bearing assets, less non-interest-bearing liabilities.

SEKm	June 30, 2022	Dec. 31, 2021	June 30, 2021
ASSETS			
Goodwill	2,602	2,582	2,550
Other non-current intangible assets	435	475	479
Property, plant and equipment	7,997	7,422	6,988
Right-of-use assets	6,094	5,694	5,768
Participations in associated companies	171	159	149
Other non-current receivables excl. funded disability pensions	234	248	250
Deferred tax assets	19	23	29
Inventories	93	83	85
Tax assets	329	415	504
Trade receivables	5,034	5,331	4,711
Prepaid expenses and accrued income	1,427	1,263	1,484
Other current receivables	99	260	449
Assets held for sale	9	–	22
Other non-current liabilities	–70	–70	–44
Other provisions	–752	–955	–1,163
Deferred tax liabilities	–1,331	–200	–142
Trade payables	–3,047	–3,381	–2,710
Tax liabilities	–148	–202	–288
Other current liabilities	–1,347	–1,227	–1,321
Accrued expenses and deferred income	–3,946	–4,340	–4,086
Other provisions	–295	–562	–920
Total capital employed	13,608	13,018	12,794

Return on capital employed (ROCE)

Operating income for a rolling 12-month period, in relation to average operating capital.

Core staff

Refers to all full- and part-time regular employees.

Average number of employees (FTE)

The total number of paid employee hours divided by the standard number of hours for a full-time employee during the cumulative period from the beginning of the year.

Quarterly data

SEKm, if not otherwise stated	Q4 2022	Q1 2022	Q4 2021	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020	Q2 2020
The Group									
Net sales	10,037	9,772	10,843	9,340	10,323	10,187	10,978	8,919	9,328
Other operating income	194	285	294	214	85	360	243	455	418
Operating expenses	-10,016	-9,960	-10,374	-9,231	-9,891	-9,669	-10,378	-8,625	-9,230
<i>of which, personnel expenses</i>	-3,970	-4,059	-4,132	-3,535	-4,049	-4,086	-4,181	-3,594	-3,976
<i>of which, transport expenses</i>	-3,115	-2,952	-2,960	-2,683	-2,757	-2,683	-2,725	-2,458	-2,514
<i>of which, other expenses</i>	-2,268	-2,286	-2,615	-2,366	-2,442	-2,260	-2,772	-1,921	-2,090
<i>of which, depreciation and impairments</i>	-661	-664	-666	-647	-643	-640	-700	-653	-651
Operating income (EBIT)	214	98	762	323	518	878	843	747	517
Operating margin (EBIT) (%)	2.1	1.0	7.0	3.4	5.0	8.6	7.7	8.4	5.5
Adjusted operating income (Adjusted EBIT)	214	98	653	284	518	805	833	520	404
Cash flow from operating activities	536	225	1,524	518	835	1,134	877	1,342	1,175
Net debt	-15	2,987	3,885	3,408	4,140	5,602	8,064	9,479	10,382
Return on capital employed (ROCE), %	10.6	13.0	19.2	19.9	23.0	22.9	18.6	12.2	7.0
Operating capital	13,608	13,568	13,018	12,807	12,794	13,140	12,969	12,809	13,200
Average number of employees (FTE)	26,693	27,015	29,498	28,821	28,258	27,698	28,597	28,655	27,695
Staffing numbers (basic) at end of period	25,690	26,316	26,582	26,596	26,904	26,814	26,501	26,506	26,882
Volumes, millions¹:									
Sweden, letter	239	259	289	246	279	302	326	267	292
Denmark, letter	47	47	53	43	47	52	58	52	49
Group, parcels (volumes between countries eliminated)	61	59	72	58	65	65	73	55	57

¹ The data on volumes have been modified using a calculation method that better reflects the revenue recognized and the transfer of "Varubrev" from letters to parcels. Figures for comparison have been restated.

Financial calendar

Interim report January–September 2022
Year–end report 2022
Annual Report
Annual General Meeting
Interim report January–March 2023
Interim report January–June 2023
Interim report January–September 2023

October 28, 2022
February 1, 2023
March 2023
April 25, 2023
April 25, 2023
July 20, 2023
October 27, 2023

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